

# *Message Development*

## *B2B Standards in the Automotive Industry*

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## *Odette's Commitment*

- **To use international standards wherever possible**
  - **UN/EDIFACT**
  - **UN/CEFACT CCTS and XML**
- **To support the needs of the industry**
- **To co-operate with various standardisation bodies to achieve utmost benefits for our members**

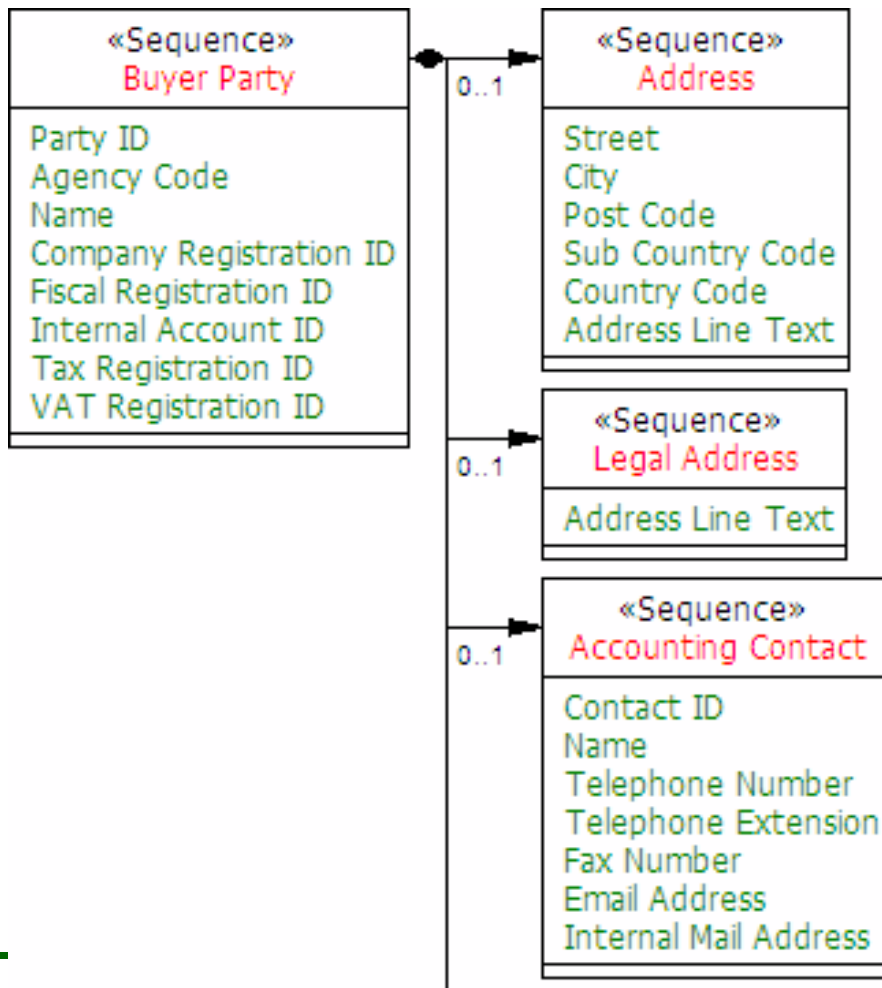
## *Process Orientated Message Development*

- **Messages are developed in the context of given/defined business processes**
- **Interoperability can only be achieved with standardised or harmonised processes**
- **Growing international interdependencies require even more process harmonization**
- **For many years Odette is a driving force to develop and describe harmonized processes in the Automotive Industry in Europe**

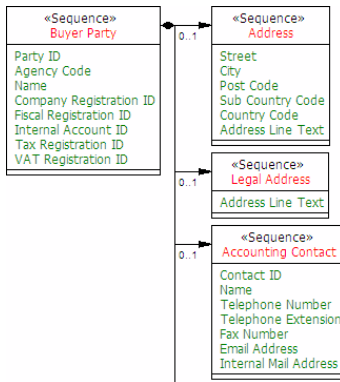
## *Model Oriented Message Development*

- **Message development based on a data model provides**
  - **A toolbox of re-usable and recognizable information components (a.k.a. Business Information Entities)**
  - **Information entities that are „freed“ from specific EDI syntax requirements**
  - **Homogeneous and consistent data structures across various process sections**
  - **A dictionary of business terms for users of existing messages and developers of new messages**
  - **Enables better communication between business process owner and IT specialist**

## Model



## Model versus Syntax



NAD+BY+1234567::92'

RFF+ADE:7656444'

RFF+FC:HRB 99876'

RFF+VA:DE 12300321'

CTA+AD+:Accounting department'

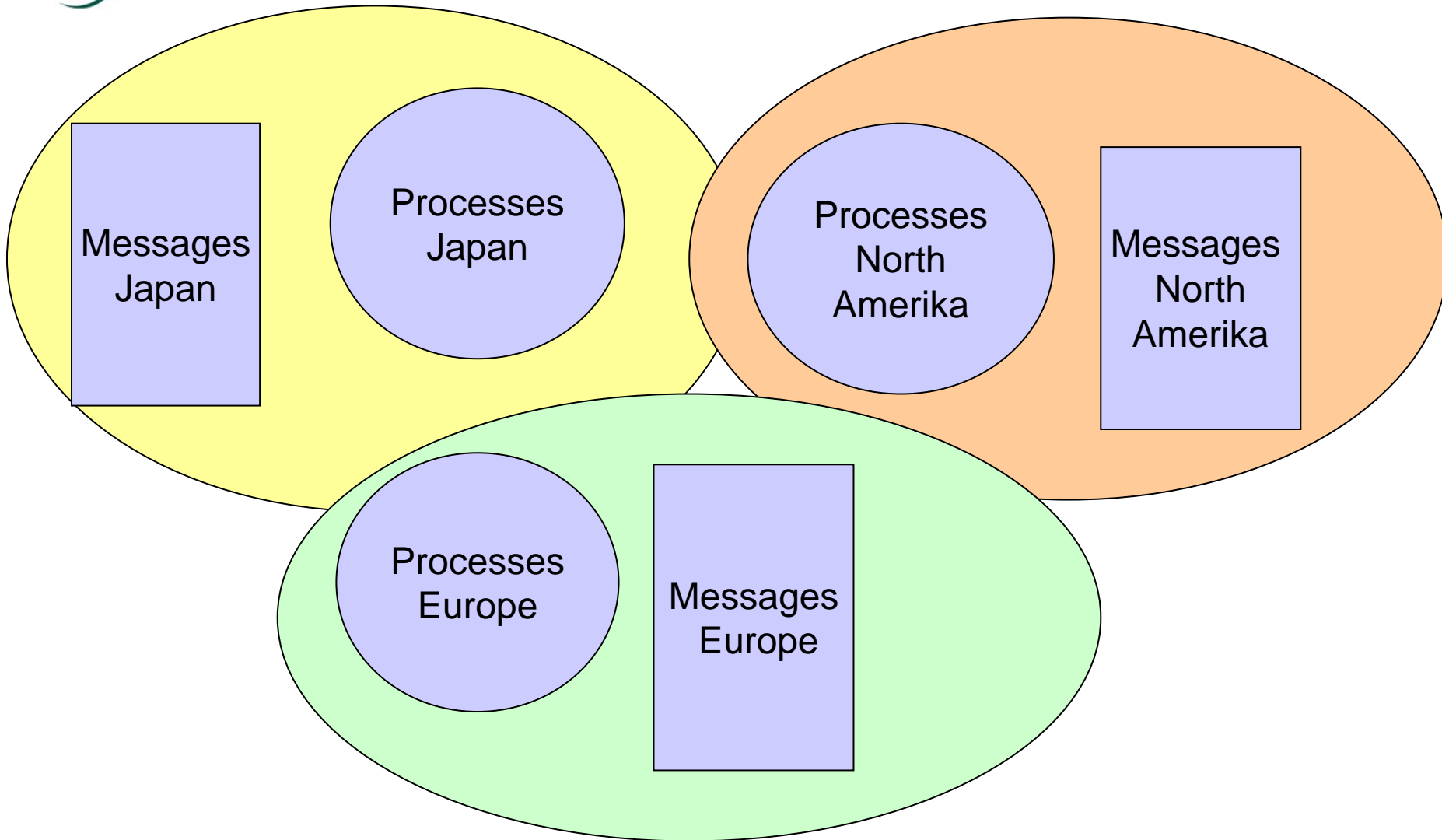
COM+?+49304356789:TE'

NAD+FG++Buyer

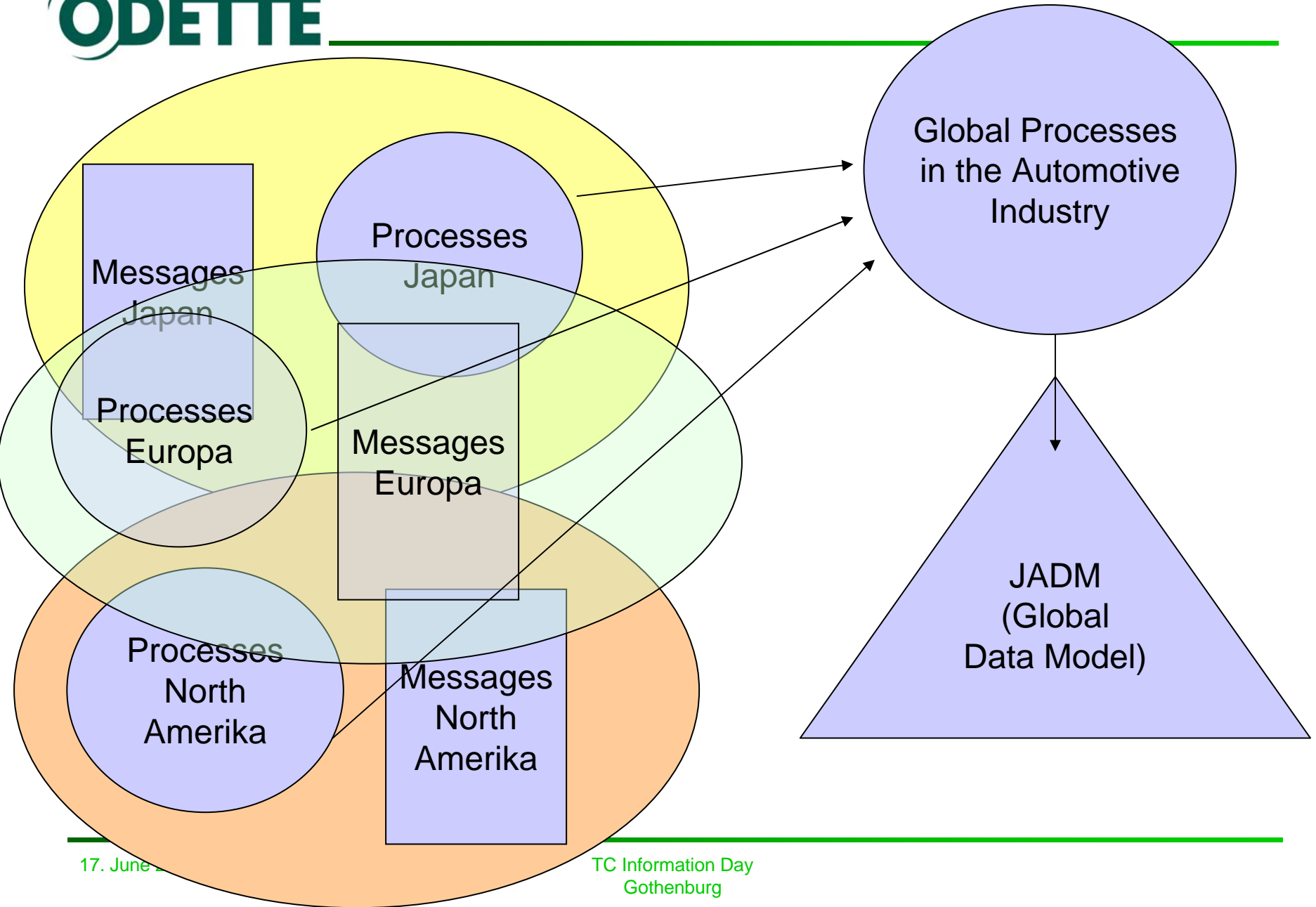
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- **JADM = Joint Automotive Data Model**
- **Co-operation between AIAG, JAMA/JAPIA, Odette; later also STAR joined the project**
- **Initial purpose: to harmonize the use of EDIFACT messages in the regions Europe, Japan and North America**
- **A broadened scope today: business process description of typical supply-chain processes, data modelling and messages assembly and „serialization“ in EDIFACT messages**
- **Did considerably contribute to a better understanding of regional requirements and specialties**
- **Unique dictionary of business terms**





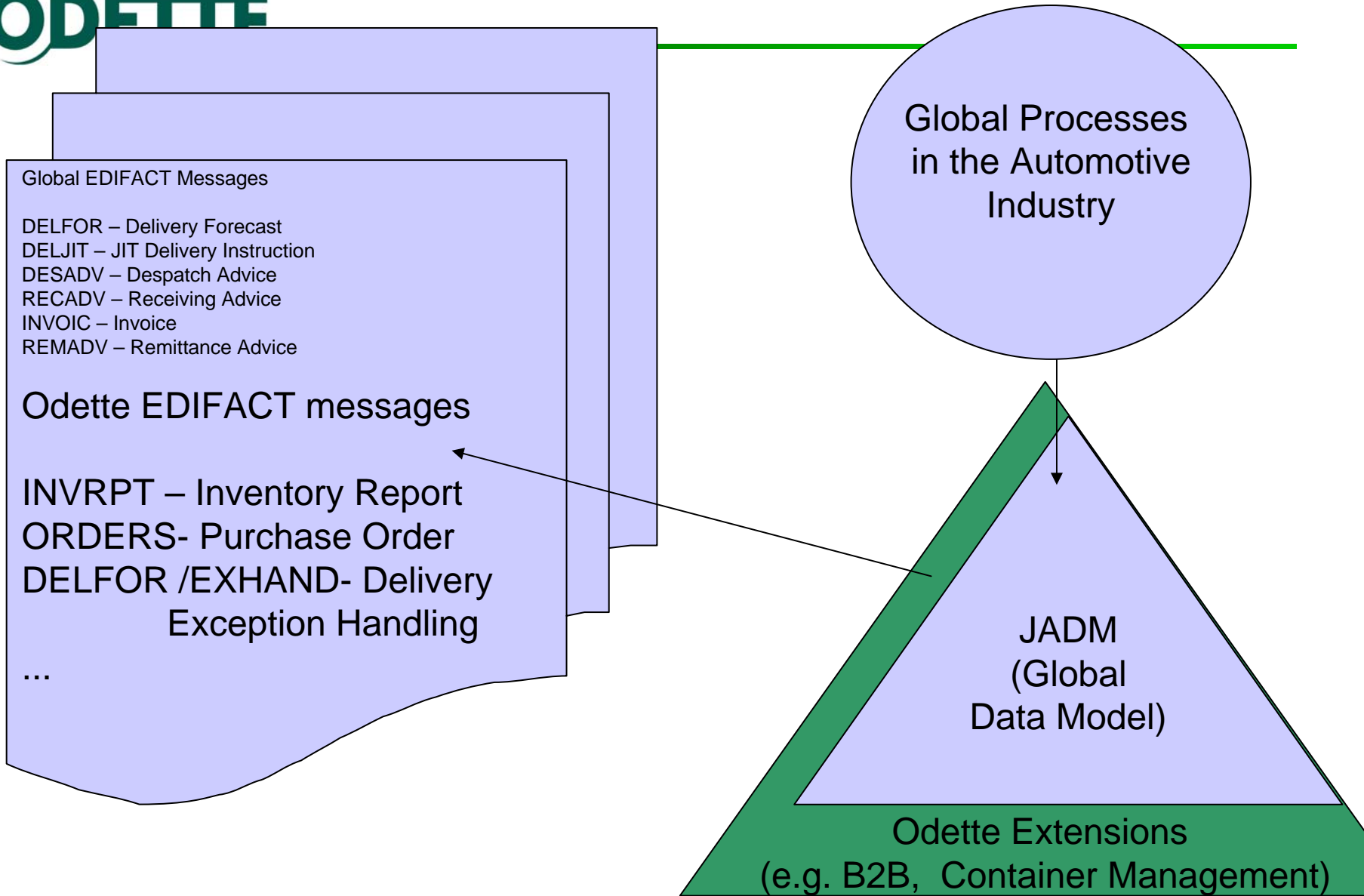


Global EDIFACT Messages

- DELFOR – Delivery Forecast
- DELJIT – JIT Delivery Instruction
- DESADV – Despatch Advice
- RECADV – Receiving Advice
- INVOIC – Invoice
- REMADV – Remittance Advice

Global Processes  
in the Automotive  
Industry

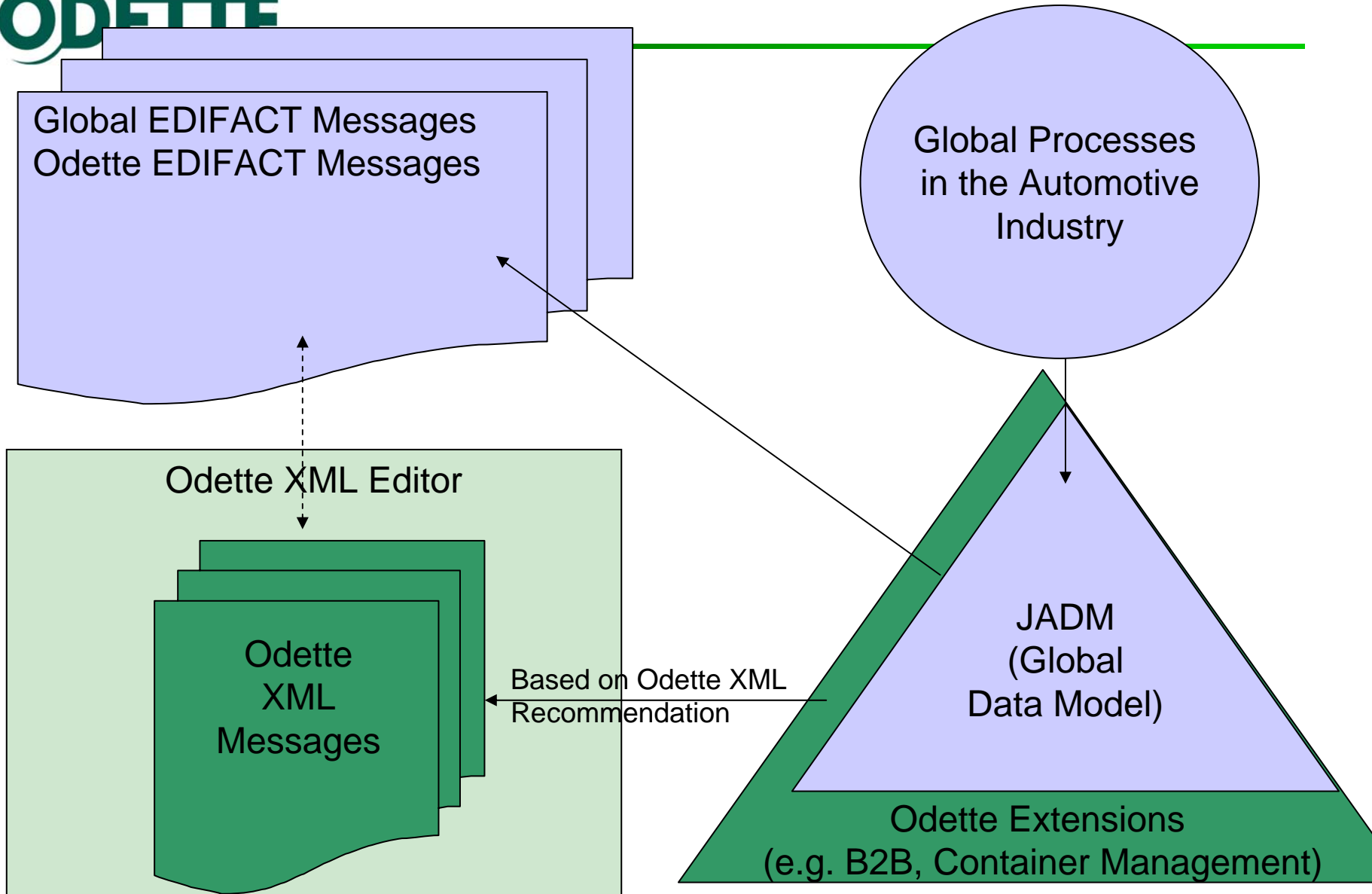
JADM  
(Global  
Data Model)



## *Additional Odette EDIFACT Messages*

- **Delivery Schedule - Exception Handling [DELFOR / EXHAND V1R1](#)**
- **Despatch Forecast [DESADV / FORDIS V3R1](#)**
- **Purchase Order Change [ORDCHG / ORDCHG V5R1](#)**
- **Purchase Order [ORDERS / ORDERR V5R1](#)**
- **Purchase Order Reply [ORDRSP / REPO RD V5R1](#)**
- **Price List [PRICAT / PRILST V2R1](#)**
- **Statement of Account [STATAC / STATAC V1R1](#)**
- **Stock Movement [INVRPT / STOACT V2R3](#)**
- **Transport Consolidation Summary [ITCSUM / CONSUM V1R1](#)**
- **Transport Instructions and Advice [IFTMIN / TRINAD V1R1](#)**

- **XML – easy to understand and to debug**
  - Data are „tagged“ with a label, which enables to understand the content.
- **Built-in internet capabilities**
- **Integrated in many modern programming languages (e.g. Java)**
- **One can use the same technology to transmit data, validate data, transform data, and visualise the content in forms, html pages or PDF.**



*XML is available for ...*

- **Global SCM Messages**
- **Additional Odette SCM Messages**
- **Container Management (re-usable packages)**
- **B2B Messages**
  - **User Administration and User Access Management for portal applications**
  - **Business Partner Identification**

## *New Processes and Requirements*

- **Quality management**
- **Aftermarket – standardisation in data exchange with dealers and garages**
- **VMI/CMI processes**
- **Transport messages for the supply chain and ,down stream‘**
- **Data exchange with authorities in cross border transactions**
- **International standardisation: we have to recognise new emerging standards and to give input to their development**



- **Standardised messages in the business processes create a real win-win-situation for the business partners.**
- **There is still a huge potential for gaining effectiveness: support further existing or new emerging processes with standardised messages.**
- **Odette provides a platform for joint and international development and harmonization of electronic messages.**
- **But this can only happen with the experts from the industry. Therefore: join!**

## *Recent Proposals*

- **Exception handling for despatch advice**
- **Transport avis messages for**
- **Global inventory report for VMI / CMI processes**

