



Training course, slides version 2.4

EDI for supply chain collaboration in the automotive industry

24th of October, 2017
Scandic Europa
Göteborg

Introduction

Language that we will use today?

Introduction to this day, presentation of lecturers and participants

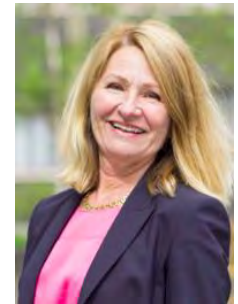
Michael Bogren, Encode AB

- Developer of EDI and logistics support, services and applications, since 1987
- EDI implementations at over 300 EDI-partners
- Founder of GeBC AB – one of the first Web-EDI providers globally.



Ingrid Lundberg, Odette Sweden AB

- CEO of Odette Sweden AB since February 2015
- Former CIO of Volvo Logistics AB (since 1987)
- Long experience in EDI, SCM, Auto ID, Customer/Supplier relations
- Much involved in international automotive EDI organisations



Presentation of participants

- Your company and your role in the company
- Your experience in logistics, ERP – EDI, technical issues

Agenda walkthrough

Agenda

09.00	Introduction
09.15	EDI – why and what is it? <ul style="list-style-type: none">■ Introduction to Odette■ EDI standards and organisations behind■ Odette - future development and vision■ Example of tools (WebChecker and FAI)
10.00-11.30	General overview of tools used for data exchange (messages, auto-id concepts)
10.00	Messages <ul style="list-style-type: none">■ EDI messages, standards, structure, segments■ EDI Components/requirements■ Automotive industry compared to Food & Beverage
10.30	Coffee
	Messages - continues
11.00	AUTO-ID Concepts <ul style="list-style-type: none">■ 1D and 2D symbols■ Data Identifiers■ AUTO-ID Labels and Barcodes■ Equipment for generating and reading labels■ RFID – Passive and Active technology■ RFID - standards/alternatives

Agenda

12.00	Lunch
13.00	Business processes and procurement methods in the automotive supply chain <ul style="list-style-type: none">■ Roles of the involved partners■ Batch delivery■ JIT/JIS process■ VMI and CMI processes
14.00	Coffee Break
14.30	EDIFACT Format and syntax, detailed walkthrough Segment architecture
15.15	Practical tasks
16.15	Implementation issues <ul style="list-style-type: none">■ Driving forces behind EDI■ Supplier challenges■ IT solutions for EDI and labels■ Conclusion
16.30-17.00	Summary & discussion

Documentation

Available during training

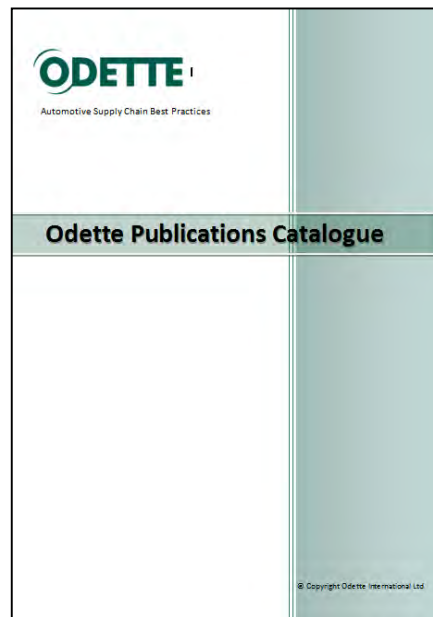
- Agenda
- Participants
- Slides
- Detailed samples of EDI messages
- Sample goods labels

For download

- Training course presentation slides
- OFTP2 explained
- OFTP2 Implementation Guidelines
- Comparison of File Transfer Alternatives
- Training course evaluation

Odette current publications

<https://www.odette.org/publications>



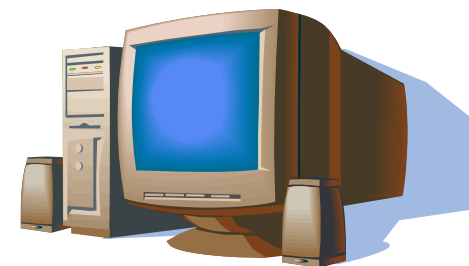
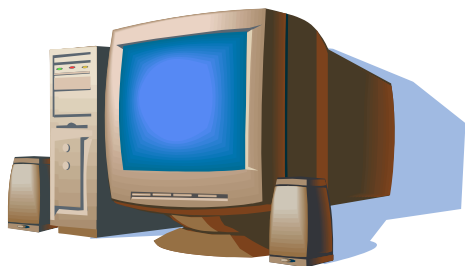
Download documents at

http://www.odette.se/kurser-seminarier_1/endast_tillganglig_for_kurs_medlemmar

User name: odette

PW: book12

EDI – Why?



What is EDI all about?

Benefits

- Without EDI, it is not possible to handle the data volumes required in today's logistic solutions.
- With good systems, manual handling can be completely excluded and data can be sent from system to system, from Tier to Tier.

Issues

- If EDI is used incorrectly, benefits are limited throughout the supply chain.
- One problem is when one party forces another party to use a web portal.
- Another problem is the number of different applications of formats.
- A third problem is inadequate applications, when rules are not followed.

The realisation of EDI

The automotive industry was a pioneer in implementing EDI due to:

- Heavily growing amounts of information to be exchanged with trading partners
- High IT and management skills
- Being a large scale activity

Another early adopter of EDI was the retail sector

From this adoption of EDI has spread to any part of the economy like building and construction, transports, customs, finance,....

Today EDI could be seen as a basic infrastructure factor in almost any administrative function in society, not least in On Line shopping:

Leverans på väg till dig.

Avsändare:

Namn: Lampan AB
Epost: kontakt@lampan.se

Kollinummer

696XXXXXX8SE

Här är fakturan för ditt köp hos Lampan i Uddevalla. Vi behöver din betalning senast 3 december. Se fakturan på [Mitt Klarna](#) eller öppna den som pdf [här](#).

Ordernummer: 88408
Orderdatum: 2015-10-29

Sändning

Datum: 2015-11-19
Sändningsreferens: 88408
Ordernummer: 88408
Transportör: Posten Sverige

OBS!

Detta e-postmeddelande är skickat till dig från Lampan AB via Unifauns EDI-växel.

EDI – a must in the automotive industry



VOLVO

- AB Volvo participates in the Odette (Organisation for Data Exchange by Tele Transmission in Europe) organisation (Board and the forums).
- AB Volvo homepage: To support reducing development and order to delivery lead-times EDI (Electronic Data Interchange) communication throughout the supply chain is considered as a key success factor to support this.
- Actual yearly figures:
 - Delivery Plan: 4600 suppliers via web EDI + EDI (1261 suppliers with traditional EDI)
 - Despatch Advice: 3600 suppliers
 - Invoice: 1700 suppliers



SCANIA

- Scania participates in the Odette (Organisation for Data Exchange by Tele Transmission in Europe) organisation (Board and the forums).
- Actual yearly figures:
 - EDI-communication with 900 suppliers

EDI – a must in the automotive industry



- Volvo Cars Corporation participates in the Odette (Organisation for Data Exchange by Tele Transmission in Europe) organisation (Board and the forum).
- Actual yearly figures:
 - EDI-communication with 1300 suppliers



- NEVS participates in the Odette (Organisation for Data Exchange by Tele Transmission in Europe) organisation (Board and the forum).
- No production at the moment, but are prepared to implement when the production starts.

Examples of information sources

(Some are pass-word protected)

https://www.odette.org/publications	All Odette publications available for Odette members (pass-word protected)
http://www.odette.se/implementering	Information about national profiles and guidelines issued by Odette Sweden
http://www.volvo.com/volvoit/edi/en-gb	EDI specifications at Volvo Group
http://microsite.hcltech.com/EDI/cars/index.html	EDI specifications at Volvo Cars
https://supplier.scania.com/wps/portal/Home/Supplying-to-Scania/EDI/	EDI specifications at Scania
https://www.vda.de/en/services/Publications.html	Information about national profiles and guidelines issued by VDA in Germany
http://www.galia.com/dyn/s_recommandations.asp	Information about national profiles and guidelines issued by GALIA in France
http://www.unece.org/tradewelcome/home.html	UNECE main page

Introduction to Odette, historical walkthrough



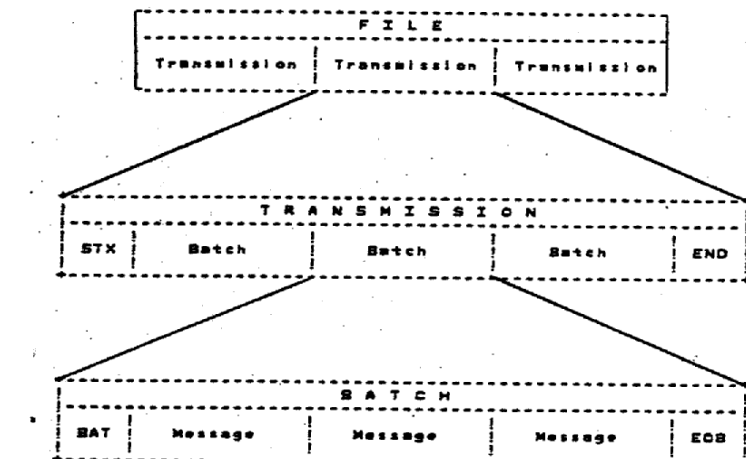
Introduction to Odette

Odette started in 1984, when DOS was the dominating Operating System and well before Internet and email became available

The basic concepts that EDIFACT builds upon were initially developed in Odette



Så här ser ett ODETTE-meddelande ut på bildskärmen.



Introduction to Odette

Odette” is an abbreviation for ”*Organisation for Data Exchange by Tele Transmission in Europe*”

Odette today:

- An organisation working for the European automotive industry with close relations to its counterparts in North America and in Japan
- An issuer of common guidelines and recommendations for logistics and data exchange in the supply chain:
 - EDI messages based on EDIFACT or XML
 - File transfer protocol
 - Usage of Auto Id with bar codes, 2D and RFID
 - Logistics scenarios

Membership

National Organisations

- **Germany (VDA)**
- **France (GALIA)**
- **Sweden (Odette Sweden)**
- **Spain (Odette Spain/ANFAC)**
- **Czech Republic (AIA)**
- **United Kingdom (SMMT)**



*Representing more than
4000 companies in Europe*

Associate National Members

- **Turkey (OSD)**

Associate IT Members

- **Axway**
- **QAD**

Interest Group Members

- **FCA & CNH (FIAT-Chrysler, IVECO)**

Global automotive cooperation in
EDI, Auto ID/RFID and Logistics



Odette organisation



Odette Sweden was founded in 1984, the company is owned by the trade association BIL Sweden AB
Around 50 members: OEMs, suppliers, IT Providers and LSPs



Network for common development of the Swedish/Scandinavian supply chain



Odette International



Joint Automotive Industry Forum, the platform for global collaboration between the American AIAG and Japanese JAMA and JAPIA



Odette introduction, working areas

Assessment Tools

- Global MMOG/LE
- Global Logistics Evaluation for Carriers and Logistics Service Providers

Key Performance Indicators

- KPIs for Global Materials Management and Logistics
- KPIs for Carriers and Logistics Service Providers
- Forecast Accuracy Measurement

Data Exchange

- EDI messaging
- EDI messaging support services
- OFTP2 File Transfer protocol

Applications

- Demand Capacity Planning
- Supply Chain Monitoring
- Vendor Managed Inventory
- Global Collaboratively Managed Inventory Min/Max

Packaging

- Container Management

General

- Global Materials Management and Logistics Agreement
- Guidelines for Reporting Freight Greenhouse Gas Emissions

Services

- OSCAR code issuing service for unique identification of companies or locations
- Odette as a Certification Authority (CA)
- Trust Bridge for listed CAs

Auto ID /RFID Transport Labelling

- Global Transport Label
- OTL1 Transport Label
- OTL3 Transport Label
- Aftermarket Label
- Traceability of Vehicle Components
- Unique Parts Identification
- RFID in Vehicle Distribution Processes
- RFID for Parts Marking
- RFID in Supply Chain Container Management

WebChecker



Odette Sweden is running a service for checking test EDI files for most frequently used messages:

Global Invoice Sweden AP
SMSI Freight
SMSI General (NAP)
Global DESADV Sweden

LG07 – Forecast Accuracy Measurement

Definitions according to LG07

FAI: Measures the forecast against the firm order

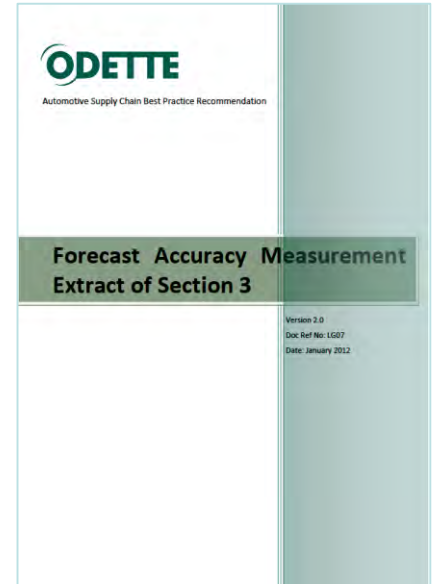
WTS: Over- or under forecasting compared to firm order

If: $d_0 \neq 0$

$$FAI := \alpha_1 \cdot \max \left\{ 0; 1 - \frac{|\Delta_1|}{d_0} \right\} + \alpha_2 \cdot \max \left\{ 0; 1 - \frac{|\Delta_2|}{d_0} \right\} \\ + \alpha_3 \cdot \max \left\{ 0; 1 - \frac{|\Delta_3|}{d_0} \right\} + \alpha_4 \cdot \max \left\{ 0; 1 - \frac{|\Delta_4|}{d_0} \right\}$$

100% = What you knew was completely correct.

0% = What you thought you knew was completely wrong



Animation_P03177.avi



An example of how demands for a specific time period are varying over time (green bars)

The blue sign indicates when information about a specific future demand was given

EDI standards and organisations behind

UNCEFACT (United Nations Centre for Trade Facilitation and Electronic Business)

- EDIFACT, Electronic Data Interchange For Administration Commerce and Transport
- XML

ODETTE, European standard

- Organisation for Data Exchange by Tele Transmission in Europe

GALIA, the French part of Odette

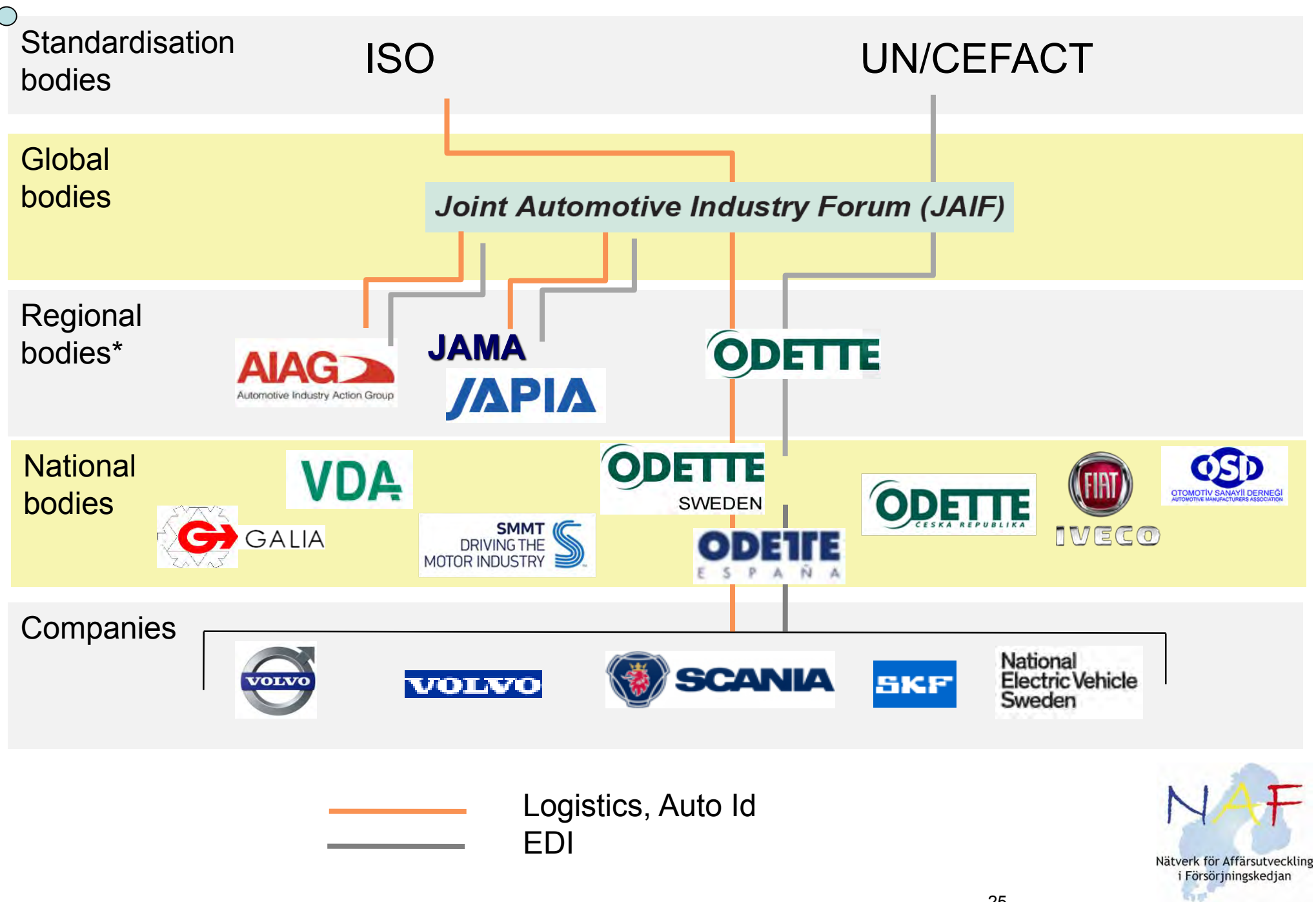
- Groupement pour l'Amélioration des Liaisons dans l'Industrie Automobile

VDA, the German part of Odette, also publisher of one of the earliest EDI standards

- Verband Der Automobilindustrie

ANSI, (old) American standard

- American National Standards Institute



EDI messages standards development and implementation



Odette – developments and future trends



Main developments in the Odette environment

Syntax

- EDIFACT was the main syntax from the start
- Still EDIFACT is the most commonly used syntax
- XML syntax in use for more than 15 years
- Syntax is a specialist issue that most EDI users do not need to get into

EDI messages

- The first generation of messages came from VDA in 1980. Still well before EDIFACT until recently still in (some) use but being phased out now
- The first Odette messages were published in 1986, still in (some) use
- Odette messages based on EDIFACT came in 1990, some are still used
- Global automotive EDI messages (Odette/JAIF based on EDIFACT) were first published around year 2000, these are in considerable use
- Odette/JAIF messages are also available in XML syntax

Main developments in the Odette environment

Data exchange

- Odette has developed its own file transfer protocol (OFTP)
- OFTP1 was made for "telecom" services (ISDN/X.25)
- OFTP2 is made for Internet services

Integration technologies

- From the beginning Odette has developed solutions aimed for direct data exchange between parties and assuming each party is connecting EDI to their ERP systems
- Simplified solutions are also available:
 - Data exchange plus eventually also other services like syntax translation via third parties (VAN), common in the US
 - Web portals

Future tendencies

Syntax

- EDIFACT still the main option but increasing use of XML
- More messages in XML format will mean more subsets and increasing complexity

EDI messages

- Message functionality only changing slowly
- More global standards
- More interactivity

Data exchange

- OFTP2 and Internet will become a global standard within automotive
- More cloud services, more interactivity

Integration technologies

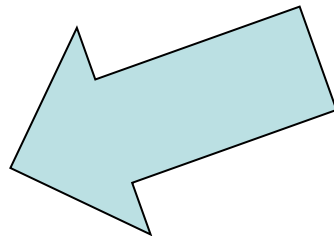
- Portals will be less used
- More cloud services, more interactivity

- General overview of tools used for data exchange (messages, labels, RFID)

General overview of tools used for data exchange (messages, auto-id concepts)

EDI – Electronic Data Interchange
Electronic, predefined documents
exchanged between parties.

DELFOR
DESADV
INVOIC
DELJIT



Labels with bar codes and plain
text information



RFID tags

EDI messages - standards

EDI – Electronic Data Interchange

- *The transfer of structured data, by agreed message standards, from one computer system to another*
- *EDIFACT – **E**lectronic **D**ata **I**nterchange for **A**dministration, **C**ommerce and **T**ransport – main European standard.*

Other standard formats:

Odette – Older EDIFACT subset

VDA – German Industry standard

ANSI X.12 – US standard

Some XML applications (UBL, cXML, SAP IDOCS and so on)

EDI messages - standards

- EDIFACT is developed and maintained by UNECE – United Nations Economic Commission for Europe.
- The standard D.13A contains 194 different business documents

<http://www.unece.org/trade/untdid/d13a/trmd/trmdi2.htm>

The most common in the Automotive Industry are:

DELFOR – **DEL**ivery **FOR**ecast

DELJIT – **DEL**ivery **J**ust **I**n **T**ime

DESADV – **DES**patch **ADV**ice

INVOIC - **INVOICE**e

EDI messages - structure

- Envelope One for each partner and location
 - Message: One per message (sets standard)
 - Header: Partner and message information
 - Line Detail/Item/Package data
 - Sub line Multiple details on line
-
- EDI standards like EDIFACT describe the structure of messages, gives information on how to interpret data and what segments and tags are mandatory, conditional and optional.

EDI messages – structure

message			
CUSRES	Customs response message	2	2
IFTIAG	Dangerous cargo list message	1	1
* IFTDGN	Dangerous goods notification message	1	2
DEBADV	Debit advice message	2	2
DELJIT	Delivery just in time message	2	2
DELFOR	Delivery schedule message	2	2
* DESADV	Despatch advice message	2	5
BOPDIR	Direct balance of payment declaration message	1	2
DIRDEB	Direct debit message	2	3
CONDPV	Direct payment valuation message	2	2
DIRDEF	Directory definition message	1	1
DOCADV	Documentary credit advice message	2	2
DOCAMI	Documentary credit amendment information message	2	1
DOCAPP	Documentary credit application message	2	2
DOCINF	Documentary credit issuance information message	2	2
CONDRA	Drawing administration message	1	1
CONDRO	Drawing organisation message	1	1
CONEST	Establishment of contract message	2	3
CREEXT	Extended credit advice message	2	2
PAYEXT	Extended payment order message	2	2
FINCAN	Financial cancellation message	2	1
FINSTA	Financial statement of an account message	2	1
* IFTMBE	Firm booking message	2	5
* IFCSUM	Forwarding and consolidation summary message	2	4
* IFTRIN	Forwarding and transport rate information message	1	2
* IFTSAI	Forwarding and transport schedule and availability information message	1	2
* IFTCCA	Forwarding and transport shipment charge calculation message	1	2
+ GENRAL	General purpose message	1	1
GESMES	Generic statistical message	1	1
* IFTMCS	Instruction contract status message	2	5
* IFTMIN	Instruction message	2	5
INSPRE	Insurance premium message	1	1
PRPAID	Insurance premium payment message	1	1
* IFTSTA	International multimodal status report message	1	5
* IFTSTQ	International multimodal status request message	1	2
+ IFTFCC	International transport freight costs and other charges message	1	1
* INVRPT	Inventory report message	2	3
CONITT	Invitation to tender message	2	3
* INVOIC	Invoice message	2	4
JOBAPP	Job application proposal message	1	1
JAPRES	Job application result message	1	1
JINFDE	Job information demand message	1	1
JOBCON	Job order confirmation message	1	1
JOBOFF	Job order message	1	1

DELFOR
DESADV

INVOIC

EDI messages – Segment Groups and segments

4.3 Message structure

4.3.1 Segment table

Pos	Tag Name	S	R
HEADER SECTION			
0010	UNH Message header	M	1
0020	BGM Beginning of message	M	1
0030	DTM Date/time/period	M	10
0040	AAAAA Segment group 1 AAAAAAAAAAAAAAAAAA	C	10AAAAAAAAAA;
0050	RFF Reference	M	1
0060	DTM Date/time/period	C	1AAAAAAAAAAU
0070	AAAAA Segment group 2 AAAAAAAAAAAAAAAAAA	C	20AAAAAAAAAA;
0080	NAD Name and address	M	1
0090	LOC Place/location identification	C	10
0100	AAAAA Segment group 3 AAAAAAAAAAAAAAAAAA	C	5AAAAAAAAAA;
0110	CTA Contact information	M	1
0120	COM Communication contact	C	5AAAAAAAAAAU
DETAIL SECTION			
0130	UNS Section control	M	1
0140	AAAAA Segment group 4 AAAAAAAAAAAAAAAAAA	C	500AAAAAAAAAA;
0150	NAD Name and address	M	1
0160	LOC Place/location identification	C	10
0170	FTX Free text	C	5
0180	AAAAA Segment group 5 AAAAAAAAAAAAAAAAAA	C	10AAAAAAAAAA;
0190	DOC Document/message details	M	1
0200	DTM Date/time/period	C	10AAAAAAAAAAU
0210	AAAAA Segment group 6 AAAAAAAAAAAAAAAAAA	C	5AAAAAAAAAA;
0220	CTA Contact information	M	1
0230	COM Communication contact	C	5AAAAAAAAAAU
0240	AAAAA Segment group 7 AAAAAAAAAAAAAAAAAA	C	10AAAAAAAAAA;
0250	TDT Details of transport	M	1
0260	DTM Date/time/period	C	5AAAAAAAAAAU
0270	AAAAA Segment group 8 AAAAAAAAAAAAAAAAAA	C	9999AAAAAAAA;
0280	LIN Line item	M	1
0290	PIA Additional product id	C	10
0300	IMD Item description	C	10
0310	MEA Measurements	C	5
0320	ALI Additional information	C	5

} Segment group

} Segment

EDI messages – Segment structure

Change indicators

NAD NAME AND ADDRESS ←

Function: To specify the name/address and their related function, either by C082 only and/or unstructured by C058 or structured by C080 thru 3207.

Line	Segment	Field	Field Description	Field Type	Field Length	Field Format
010	3035	PARTY QUALIFIER		M	an..3	
020	C082	PARTY IDENTIFICATION DETAILS		C	an..35	
	3039	Party id. identification		M	an..35	
	1131	Code list qualifier		C	an..3	
	3055	Code list responsible agency, coded		C	an..3	
030	C058	NAME AND ADDRESS		C	an..35	
	3124	Name and address line		M	an..35	
	3124	Name and address line		C	an..35	
	3124	Name and address line		C	an..35	
	3124	Name and address line		C	an..35	
	3124	Name and address line		C	an..35	
040	C080	PARTY NAME		C	an..35	
	3036	Party name		M	an..35	
	3036	Party name		C	an..35	
	3036	Party name		C	an..35	
	3036	Party name		C	an..35	
	3036	Party name		C	an..35	
	3036	Party name		C	an..35	
	3045	Party name format, coded		C	an..3	
050	C059	STREET		C	an..35	
	3042	Street and number/p.o. box		M	an..35	
	3042	Street and number/p.o. box		C	an..35	
	3042	Street and number/p.o. box		C	an..35	
	3042	Street and number/p.o. box		C	an..35	
060	3164	CITY NAME		C	an..35	
070	3229	COUNTRY SUB-ENTITY IDENTIFICATION		C	an..9	
080	3251	POSTCODE IDENTIFICATION		C	an..9	
090	3207	COUNTRY, CODED		C	an..3	

Composite

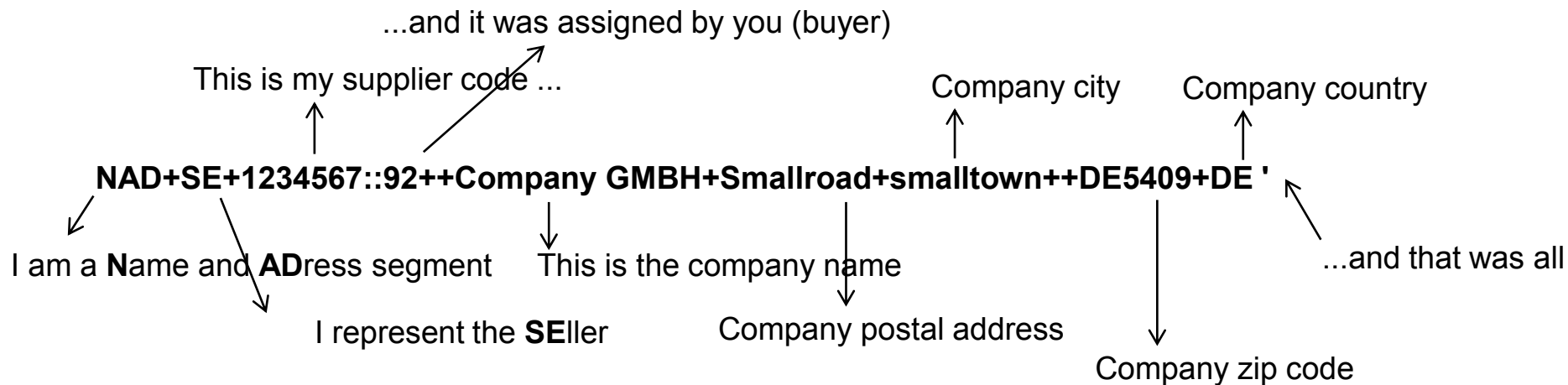
Data tag

???

NAD+BY+1234567::91++Company GMBH+Smallroad+smalltown++DE5409+DE '

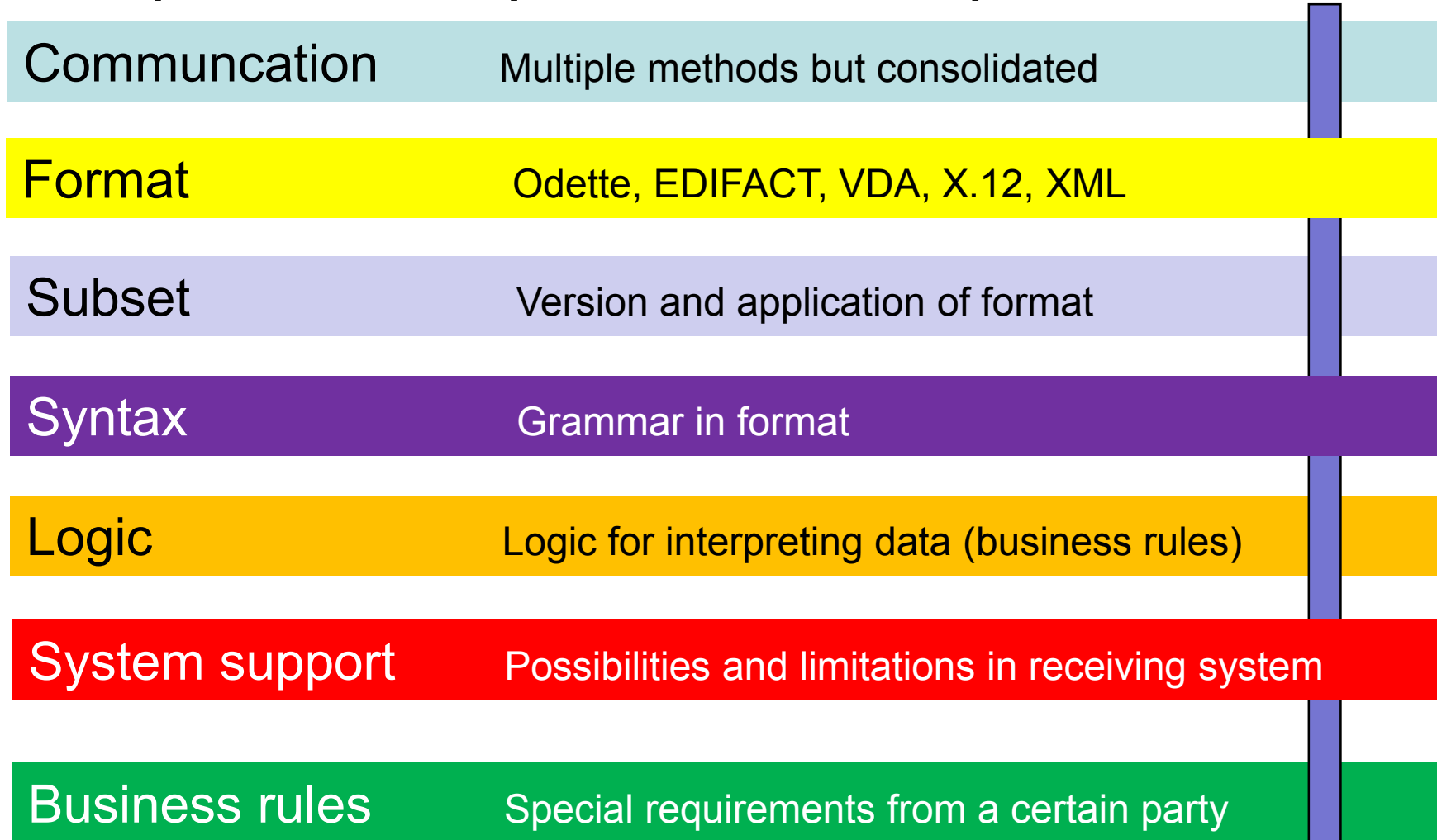
EDI messages - segments

- *EDI is a way to pack and label data in business information in a standardized manner, so that the information can be interpreted and imported to/exported from ERP or other superior systems.*
- *Let's dissect one single EDIFACT segment:*



<http://www.unece.org/trade/untdid/d96a/trmd/trmdi2.htm>

EDI messages - Components/requirements – top level



Coffee Break

Automotive industry compared to Food & Beverages

Comparison with Food and beverage industry: Other requirements, other messages

- Automotive industry – Continuous loop until some term changes.
 - Delivery Schedule/Delivery Forecast – DELFOR – Long horizon
 - Call-off – DELFOR – Short horizon (firm orders)
 - ASN: Despatch Advise – DESADV – Multiple deliveries on same Order No.
 - Invoice/SBI – Multiple invoices per order, one per delivery.
- Food and beverage/Retail – One loop concludes a requirement.
 - Order: Discrete order – ORDERS – One timer
 - Order response: Order Confirmation – ORDRSP – One timer
 - ASN: Despatch Advise – DESADV – One delivery on one Order No.
 - Invoice – one invoice per one order/delivery

- General overview of tools used for data exchange (messages, auto-id concepts)
 - AUTO-ID Concepts

Auto-ID concepts

Definition:

Auto Id stands for various technologies for automatic data capture from physical objects

Ex. of concepts:

2 D symbols

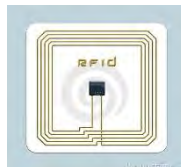


Data Matrix

Bar codes



RFID



Examples of usage in Automotive

- Labelling of packaging like pallets and small-boxes
- Labelling of transport handling units
- Parts marking
- Identification of vehicles
- Manufacturing operations
- Assets marking

.....

Auto-ID concepts

- 1D and 2D

Auto Id stands for various technologies for automatic data capture from physical objects, some of the main aspects are:

Symbology	1D like Code 39 or Code 128 2D like QR or Datamatrix
Reading and scanning – (when to use what)	Laser scanning of bar codes Camera technology for 2D Wireless communication for RFID
Data structure	According to ISO including Data Identifiers
Data content	Rules for uniqueness, entities, field formats according to ISO plus user group guidelines
Label layout	Various standard labels according to user group guidelines

Auto-ID concepts

1D and 2D symbols

Code 39

- Defines 43 characters



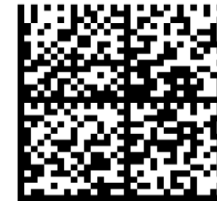
Code 128

- All 128 characters of ASCII, also Latin-1 with extension, Contains check character

Start Character	Data Digits	Check Character	Stop Character
␣	CODE-128	o	␣

Data Matrix (ECC200)

- Up to an..2335 or n..3116 characters, error* correction



QR

- Up to an..4296 or n..7089 characters, error* correction



PDF417

- Up to an..1800 or n.. 2710 characters, error* correction



Auto-ID concepts

- 1D codes compared to other Auto Id technologies

Symbol	1D like code 39 or code 128 Stacked linear 2D code: PDF417 2D like QR or Datamatrix
Capacity	code 39 <25 characters code 128 < 40 characters 2D: > 1000 characters
Character sets	code 39: 43 characters (A - Z), (0 - 9) (-, ., \$, /, +, %, space) code 128: 128 characters of ASCII and Latin-1, by use of an extension character Datamatrix: Full ASCII code QR: Full ASCII code and some Asian character sets (kanji/kana)
Density	code 39: very low code 128: low PDF417: high QR or Datamatrix: very high

Auto-ID concepts

- 2D codes compared to other Auto Id technologies

Printing	Laser printers Thermal transfer printers (melting a coating) Thermal Printers (selectively heating coated paper)
Reading /Scanning Technology	Laser scanning for 1D barcodes and PDF417 2D scanners (camera technology) for 2D, but modern readers read all
Data structure	According to ISO with e.g. identifiers
Data content	Rules for uniqueness, entities, field length etc. according to ISO and to business sector groups (user groups)
Label layout	Labels as specified by business sector groups

- # Auto-ID concepts

 - Bar codes - data Identifiers

Data Identifier (DI)

- Data Identifiers are published in the ANSI document ASC MH10 Data (referred to in ISO/IEC 15418)
- A DI defines the general category or intended use of the data that follows
- Format: One alphabetic character alone, or one alphabetic character prefixed by one, two or three numeric characters.

Examples:

I	Vehicle Identification Number (VIN)
1J	Unique license plate number assigned to a transport unit which is the lowest level of packaging, the unbreakable unit
4I*	ID for the transport vehicle and the transported vehicle(s)
L	Storage Location
1P	Item Identification Code assigned by Supplier

* Proposal

- Auto-ID concepts - labelling

Auto-ID concepts

Labelling guidelines: overview

Label	Issuer	Application/parties	Symbology	Licens Plate
OTL1, Odette Transport Label V 1.4	Odette International	For labelling of packaging between suppliers and customers	Code 39	
GTL, Global Transport Label, GTL	AIAG, Odette International, JAMA	For labelling of packaging between suppliers and customers, contains globally unique package id (License Plate mandatory)	Code 128, 2D	x
OTL3	Odette International	For labelling of packaging between suppliers and customers, contains globally unique package id (License Plate optional)	Code 128, 2D	(x)
KLT (VDA 4902 version 4)	VDA	For labelling of packaging (only KLT) between suppliers and customers	Code 39	
MAT label	VDA	For labelling of packaging (smallest package unit) between suppliers and customers	Code 128, 2D	
New European GTL	Odette International	For labelling of packaging between suppliers, LSPs and customers, contains globally unique package id (License Plate mandatory)	Code 128, 2D, Datamatrix	x

- # Auto-ID concepts

- Labelling guidelines

All packaging used in the supply chain are marked with labels
Most commonly used labels in automotive SCM:

*Year when first version was published

- Global Transport Label (GTL) V2,V3 (Year 2000*)
- OTL 1, Odette Transport Label 1.4 (Year 1986*)
- OTL3, Odette Transport Label 3 (Year 2004*)
- KLT- label (Year 1994*)
- New European GTL (Year 2016*)



- # Auto-ID concepts

- Labelling guidelines





Other labels (new, proposed)

- MAT label (For manufacturing traceability)



- Smart Label (concept that combines 2D, RFID and human readability)

OTL1, Odette Transport Label

NETTAGATE SCANIA - CHASSIE SODERTALJE SWEDEN		FON IN DENMARK 230G/230 AVSANDARENS NAMN & ADDRESS	
12345678 			
ARTIKELNUMMER (A) 1234567		NETTOWGT (KG) 320	BRUTTOWGT (KG) 370
		ARTIKELKOD 1	
160 			
ARTIKELKOD 160		EFTERSYNEN BRACKET	
LEVERANTÖRSNUMMER (V) 1234 		LEVERANTÖRS EFTERSYNEN 111222333	
FÖRETAGS NR (BEN) 100000331 		DATUM D96030112345	
		SAKNUMMER (H)	


GTL, Global Transport Label, small

EXPEDITEUR MAGNETI MARELLI FRANCE ALLÉE VANDERBORN 9630 CHATELLERAULT FRANCE	CLIENT AVOIR RENAULT S.A. USINE DE FLINS 78410 AUBERGIVILLE FRANCE	DATE 20010427 N° DE PCE 24378 KGM 19 16 CONTAINERS 12	N° D'ORDRE 12345678 12345678 PCE
MADE IN FRANCE 19 16 CONTAINERS	A1B2C3D4E5F6G7H8I WIIWIIWIIWIIWIIWIIWII	Bar Code 	VOLUME 12345678 CASATI 20010427 L'USINE TRIANGLE S.R.L. L.7 MAR 2001 www.triangle.com/transport/transport.htm
CODE ARTICLE A1B2C3D4E5F6G7H8I9	WIIWIIWIIWIIWIIWIIWII	WIIWIIWIIWIIWIIWIIWII	TABLEAU DE BORD Y10112345678 
LEGEND (FACILE) 16JOD 100812345678917	OD1008 123456789	Y10112345678 	Y10112345678 

OTL3, Odette Transport Label 3

2037 RENAULT PALENCIA		POINT DE ENREGISTREMENT 173GR2		01	IMPORTATION		MGI COUTIER SA	
CARRI ROUTAGE		B5 25/07 04.00		POINT DE DESTINATION		A0 51 14		
CODE PRODUIT (P)		8200069075		PES NET		3 KGM		QUANTITE (Q)
				PES BRUT		3 KGM		72
				DATE		D040709		
N° TIGRETTA (T)		12998676		AS		1		DESCRIPTION
				REF FOURNEMENT (C)		Z106090		
				N LOT		2506206142		
				CODE MARQUE (M)		00059651		

GTL, Global Transport Label A5

A1 SHIP FROM		A2 SHIP TO		A3 2D SYMBOL	
B1 CUSTOMER REFERENCE #1		B2 CUSTOMER ROUTING INFORMATION		B3 LOGISTICS REFERENCE	
C CUSTOMER PART NUMBER					
					D2 CUSTOMER REFERENCE #2
1J OD ABCD 12F456H89					
E1 SUPPLIER AREA				E2 CUSTOMER REFERENCE #3	

KLT (VDA 4902 version 4)

Receiver SCANIA CAB SE-572 36 OSKARSHAMN	Ship To/Stock/Date 606V/607A	Advice Note No. (H) 49645 
Part No. (P) 1428670 		
Quantity (Q) 3 PCE 	Description Pedalpl Autom Vän-styrdr kpl Package Type / Dangerous Goods	
Supplier (V) 0030 	Date P110204 Engineering 00	
Serial No (S) 752907 	Lot No. (H) 110204 	

Labelling in the European automotive industry

GTL, Global Transport Label – New European Profile in four sizes

A5/Half letter

SHIP FROM LIEFERANT AG WERK BERLIN BERLIN DE-10117 ID: 887766554		SHIP TO MODERN CAR INC. LONDON PLANT 72 GREAT PETER STREET UK SW1P 2BN LONDON PLANT / UNLOADING POINT / CUSTOMER INTERNAL DESTINATION 013 / RAMP 15 / WH4		S	
COUNTRY OF ORIGIN: DE		CUSTOMER SPECIFIC ROUTING INFORMATION			
DELIVERY NOTE NUMBER 12345678		ETA 2016-01-15/13:30			
SUPPLIER NUMBER 987654321		QUANTITY (PC) 1000		NET KG 780	
CUSTOMER PART NUMBER LEFT MOUNT ALUMINIUM		GROSS KG 850			
GFS-123-554-765					
PACKAGE-ID (1J) UN 987654321 000123457		PACKAGING TYPE KLT4738		PRODUCTION DATE P 2016-01-14	
		BATCH NUMBER CH1234		ENGINEERING / HARDWARE REV. / SOFTWARE REV. 2015-11-01	
SUPPLIER AREA 		SUPPLIER DATA LINE 1 SUPPLIER DATA LINE 2 SUPPLIER DATA LINE 3		CUSTOMER DATA LINE 1 CUSTOMER DATA LINE 2 CUSTOMER DATA LINE 3 CUSTOMER DATA LINE 4 CUSTOMER DATA LINE 5	

A6/6x4 inches

SHIP FROM LIEFERANT AG WERK BERLIN BERLIN DE-10117 ID: 887766554		SHIP TO MODERN CAR INC. 72 GREAT PETER STREET UK SW1P 2BN LONDON PLANT / UNLOADING POINT / CUSTOMER INTERNAL DESTINATION 013/RAMP 15/WH4		S	
C. OF ORIGIN: DE		CUSTOMER SPECIFIC ROUTING INFORMATION			
DELIVERY NOTE NUMBER 12345678		ETA 2016-01-15/13:30			
SUPPLIER NUMBER 987654321		QUANTITY (PC) 1000		NET KG 780	
CUSTOMER PART NUMBER LEFT MOUNT ALUMINIUM		GROSS KG 850			
GFS-123-554-765					
PACKAGE-ID (1J) UN 987654321 000123457		PACKAGING TYPE KLT4738		PRODUCTION DATE P 2016-01-14	
		BATCH NUMBER CH1234		ENGINEERING / HARDWARE REV. / SOFTWARE REV. 2015-11-01	
		SUPPLIER DATA LINE 1 SUPPLIER DATA LINE 2 SUPPLIER DATA LINE 3		CUSTOMER DATA LINE 1 CUSTOMER DATA LINE 2 CUSTOMER DATA LINE 3 CUSTOMER DATA LINE 4 CUSTOMER DATA LINE 5	

SLC 1 – 210x74 mm

SHIP FROM LIEFERANT AG WERK BERLIN BERLIN DE-10117 ID: 887766554		SHIP TO MODERN CAR INC. LONDON PLANT 72 GREAT PETER STREET UK SW1P 2BN LONDON PLANT / UNLOADING POINT / STOCK LOCATION 013 / RAMP 15 / WH4		S	
COUNTRY OF ORIGIN: DE		CUSTOMER SPECIFIC ROUTING INFORMATION			
DELIVERY NOTE NUMBER 12345678		ETA 2016-01-15/13:30			
SUPPLIER NUMBER 987654321		QUANTITY (PC) 1000		NET KG 780	
CUSTOMER PART NUMBER LEFT MOUNT ALUMINIUM		GROSS KG 850			
GFS-123-554-765					
PACKAGE-ID (1J) UN 987654321 000123457		PACKAGING TYPE KLT4738		PRODUCTION DATE P 2016-01-14	
		BATCH NUMBER CH1234		ENGINEERING / HARDWARE REV. / SOFTWARE REV. 2015-11-01	
SUPPLIER DATA LINE 1 SUPPLIER DATA LINE 2 SUPPLIER DATA LINE 3		CUSTOMER DATA LINE 1 CUSTOMER DATA LINE 2 CUSTOMER DATA LINE 3 CUSTOMER DATA LINE 4 CUSTOMER DATA LINE 5			

SLC 2 – 210x42 mm

SHIP FROM LIEFERANT AG WERK BERLIN BERLIN DE-10117 ID: 887766554		SHIP TO MODERN CAR INC. 72 GREAT PETER STREET UK SW1P 2BN LONDON PLANT / UNLOADING POINT / CUSTOMER INTERNAL DESTINATION 013/RAMP 15/WH4		S	
C. OF ORIGIN: DE		CUSTOMER SPECIFIC ROUTING INFORMATION			
DELIVERY NOTE NUMBER 12345678		ETA 2016-01-15/13:30			
SUPPLIER NUMBER 987654321		QUANTITY (PC) 1000		NET KG 780	
CUSTOMER PART NUMBER LEFT MOUNT ALUMINIUM		GROSS KG 850			
GFS-123-554-765					
PACKAGE-ID (1J) UN 987654321 000123457		PACKAGING TYPE KLT4738		PRODUCTION DATE P 2016-01-14	
		BATCH NUMBER CH1234		ENGINEERING / HARDWARE REV. / SOFTWARE REV. 2015-11-01	
SUPPLIER DATA LINE 1 SUPPLIER DATA LINE 2 SUPPLIER DATA LINE 3		CUSTOMER DATA LINE 1 CUSTOMER DATA LINE 2 CUSTOMER DATA LINE 3 CUSTOMER DATA LINE 4 CUSTOMER DATA LINE 5			


Labelling in the European automotive industry



 SWEDEN

MAT Label: No fixed size – label examples (*on smallest package unit*)

Bosch/Hella sample (large 120 x 60 mm)





Part No.: **3381320005**
 Quantity: **210**
 Add. Info: 5003020
 Part Name: 10KOhm 5%
 Ordering Code: A294969309345

Index: AA
 Man Date: 20090218
 Exp. Date: 20110218
 MS-Level: 3


Supplier-ID	Package-ID	1. Batch	2. Batch
850	S123456789012	750160430	750160544

Purchase: 555459223 Shipping Note: 122584
 Manufacturer Part Number: SL105103MAA-S




 P3381320005@V0000000850


 H0000000000750160430@Q00210




 Supplier-Name
 123-LTD

Small Label (80 x 25 mm, as sample):



Part No.: **3381320005**
 Man. Part Nr.: SL105103MAA-S
 MS-Level: 1
 Package-ID: S123456789012
 Supplier-ID: 815

Exp. Date: 20081019
 Quantity: **200**



Very small Label (74 x 22 mm)



Part No.: **3381320005**
 Package-ID: S123456789012
 Supplier-ID: 815

Exp. Date: 20081019
 Quantity: **200**
 MS-Level: 1

● Auto-ID concepts

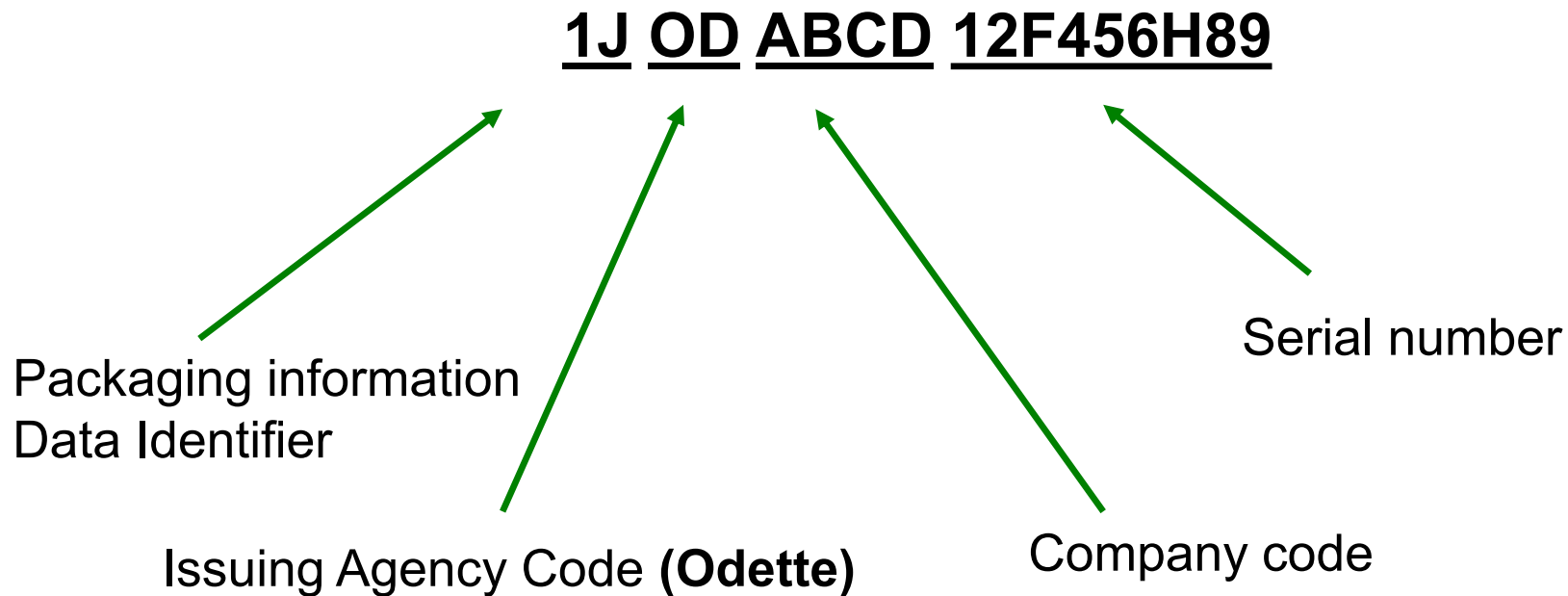
- Application of the License Plate

- A license plate is assigned to a transport unit by its issuer. The license plate is used for globally unique identification of transport units but could also be used in other applications. Among the most used license plate schemes are:
- **SSCC**: Serial Shipping Container Code, issued by GS1, format is 18 numeric characters. SSCC consists of: Application Identifier (00)+Extension Digit+ GS1 Company Prefix + Serial Reference+Check Digit
- **License Plate in GTL**: Issued by JAIF (Joint Automotive Industry Forum) format is up to 22 alpha-numeric characters. License Plate consists of Data Identifier (1J, 5J or 6J)+Issuing Agency Code (OD, UN or LA)+Serial Number

OD	Odette
UN	DUNS
LA	JIPDEC

- Auto-ID concepts

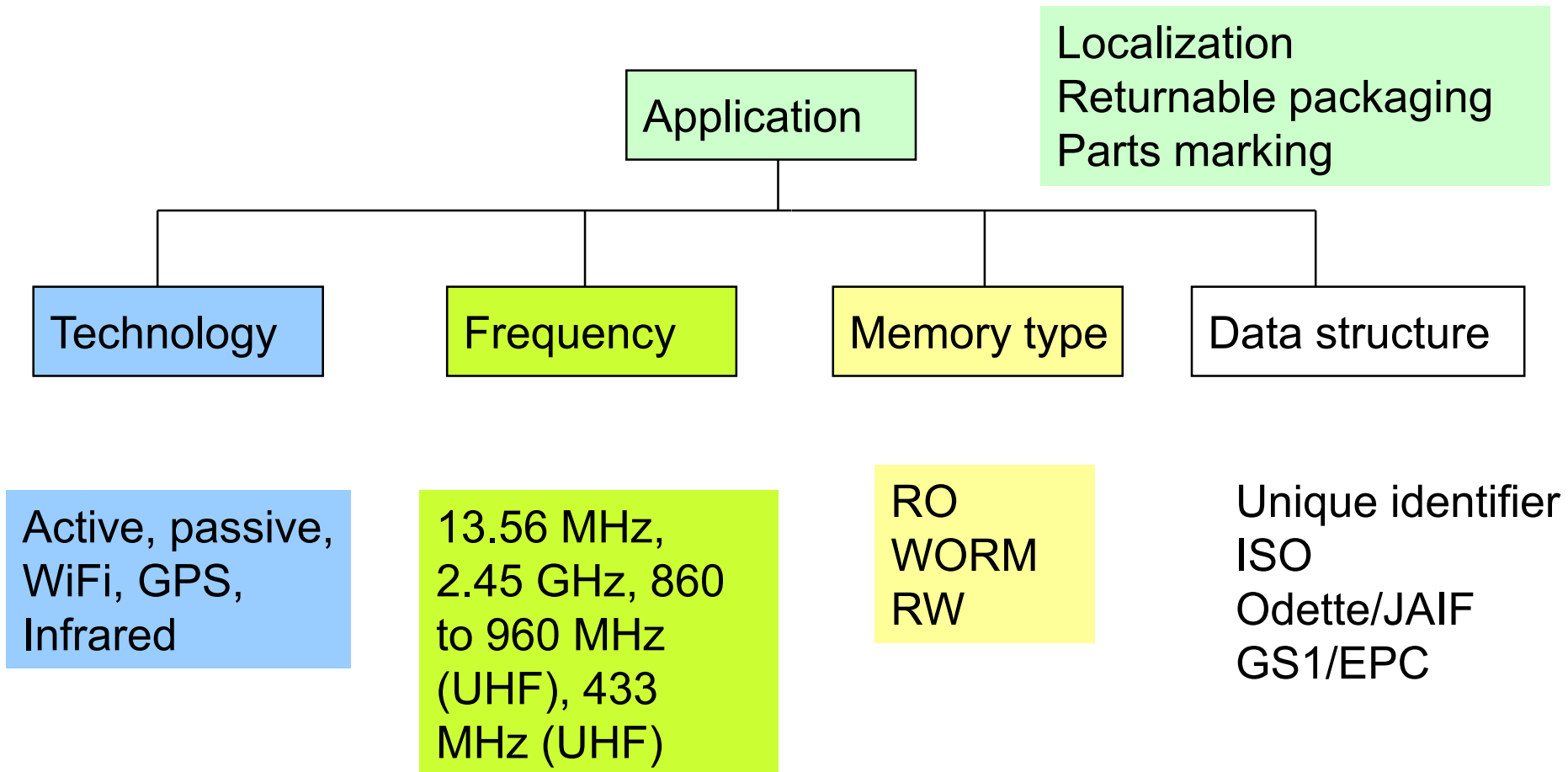
- License Plate: Unique Package ID based on Odette



- Auto-ID concepts
 - RFID

- RFID is a technology for automatically identifying and tracking tags attached to objects.
- The tags contain electronically stored information.

- Auto-ID concepts
 - RFID standards/alternatives



Odette/JAIF recommendations are referring to passive technology for 860 till 960 MHz

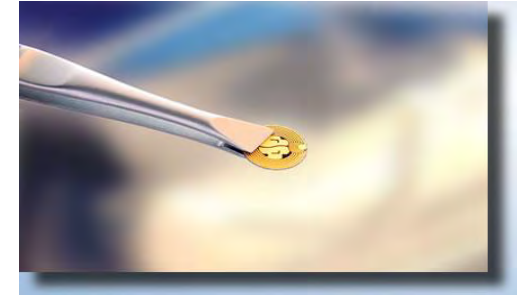
Auto-ID concepts

- RFID - Passive tags

- Are powered by electromagnetic induction from magnetic fields produced by the reader
- Consist of chip and antenna
- Work on small reading distances up to some meters
- Could be read even if not seen, but certain materials might hinder reading (fluids, metals)
- Are cheap
- Could only contain very little information

Examples of usage

- Access cards
- Keys
- Parts marking
- Theft protection
- Returnable packaging
- VIN number



- # Auto-ID concepts

 - RFID - Active tags



- Active tags have a local power source such as a battery
- They may operate at hundreds of meters from the reader
- Larger memory
- More expensive

Examples of usage

- RTLS (Real Time Location)
- Containers
- Manufacturing systems

- Auto-ID concepts
 - Comparison of techniques for AUTO-ID Labels & RFID

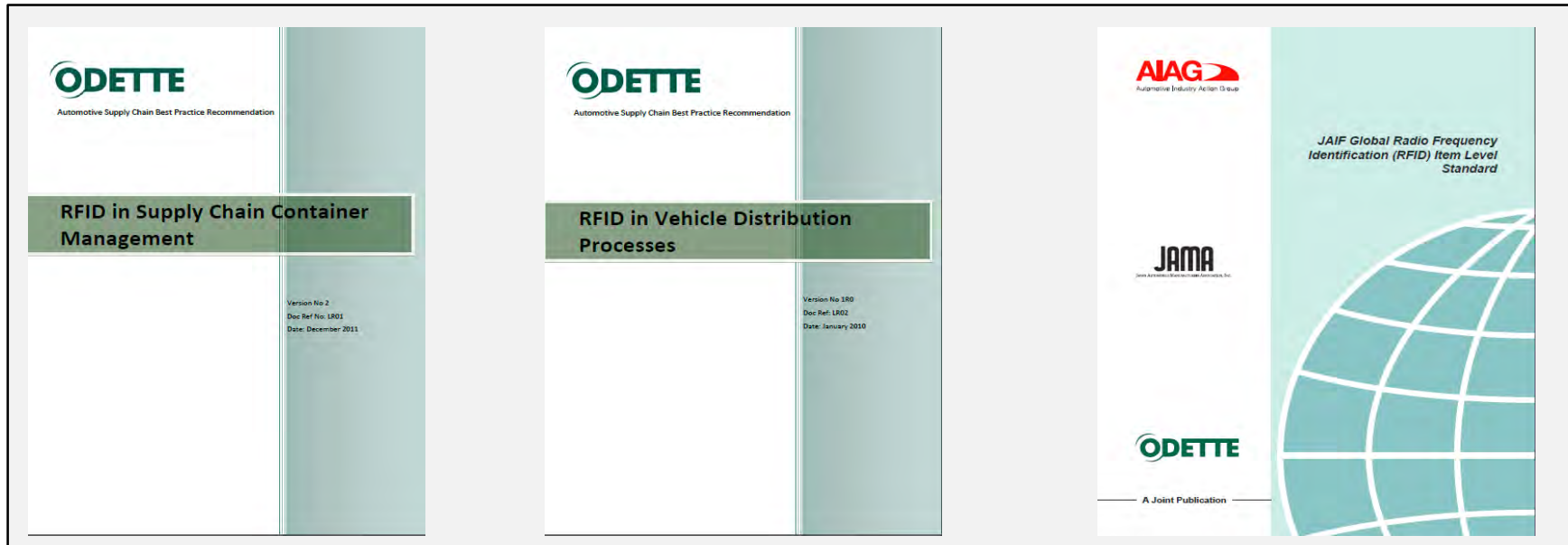
Comparison of techniques for AUTO-ID Labels & RFID

- 1D and 2D codes compared to RFID

1D and 2D codes	RFID
	Each tag is unique
Bar coded information about a product normally represents an article number	Information about a product in RFID could represent an article number plus serial number
Information in bar code can't be changed	Information in RFID tags could under certain circumstances be changed
Bar coded information could only be read when the scanner "sees" the code	Information in tags could under certain circumstances be read without the scanner directly seeing the tag
The bar code scanner can only read one code at a time	The RFID scanner can read several tags at the same time
Rules for data structure and content as defined by ISO, Odette/JAIF	Rules for data structure and content as defined by ISO, Odette/JAIF

- Auto-ID concepts
 - Odette and JAIF recommendations

Odette and JAIF recommendations



All documents build on ISO/IEC 18000-63, Parameters for air interface communications at 860 MHz to 960 MHz Type C

- Business processes and procurement methods in the automotive supply chain

● Business processes and procurement methods

- Roles of the involved partners
- Detailed review including technical aspects like data exchange, formats, subsets, syntax, Auto Id and labelling, message functions and logics, systems support.
- Batch delivery
 - Direct
 - Via X-docks
 - Via sub-contractor
- JIT/JIS process
 - KanBan
 - Caldel
 - Sequence
- VMI and CMI processes

Business processes and procurement methods - Batch delivery

Business processes and procurement methods - Batch delivery

- A batch delivery is a delivery of items that are kept in stock by the consignee.
- Medium to high volume items with low to medium cost
- Steady consumption
- Generic item for all individuals/models
- Regular (scheduled) deliveries

Incentives

- Long distance
- High consumption

Business processes and procurement methods

- Basic Scenario for information flow (batch).

OEM

Commercial agreement, paper document with business rules.

Long horizon forecasts on requirements.

Firm orders to deliver.

Self billing invoice, monetary transaction message based on one despatch note.

DELINS / DELFOR Information flow

Order (Blanket order)

Forecast

Call-offs

ASN & Labels

Invoice

Self billing invoice

Supplier

Electronic despatch note/delivery note with Item and package information with corresponding labels.

Commercial invoice based on one despatch note.



● Business processes

– Direct Batch Delivery – Parties

- Buyer
- Supplier
- Carrier/LSP



● Business processes

– X-docks Batch Delivery - Parties

- Buyer
- Supplier
- X-dock
- Carrier/LSP



● Business processes

– Subcontractor Batch Delivery - Parties

- Buyer
- Supplier
- Sub-contractor
- Carrier/LSP



Business processes

– Batch Delivery - Roles

Buyers responsibilities:

- calculation of demands
- transmitting information
- providing carrier/LSP (normally)
- reporting deviations
- packaging instructions
- payments
- customs issues



Business processes

– Batch Delivery - Roles

Supplier responsibilities:

- receiving and interpreting demands
- delivering according to demands
- following packaging instructions
- ordering transport
- ordering packaging material
- transmitting ASN
- labelling of goods
- all transport related documentation



Business processes

– Batch Delivery - Roles

Carrier responsibilities:

- transport booking system
- pickup
- keeping transport lead time
- occasionally for packaging material
- occasionally for packaging material replenishment
- report deviations



Business processes

– Batch Delivery - Roles

X-docks responsibilities:

- stock keeping
- outbound transport to OEM
- repackaging when required
- relabelling when required
- transport or transport booking
- report deviations



Business processes

– Batch Delivery - Roles

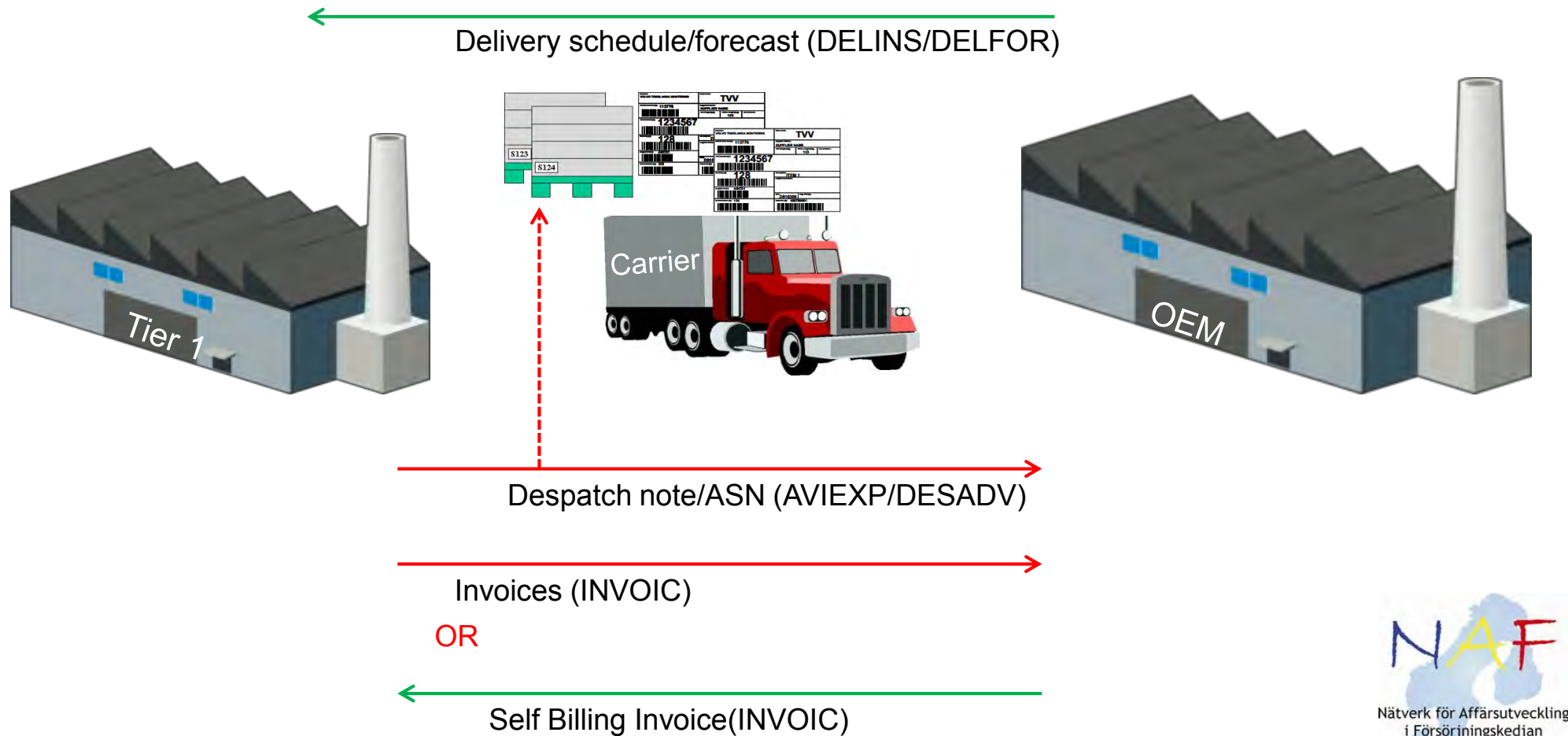
Sub-contractor / LSP responsibilities:

- delivering according to demands on the actual supplier
- act as the supplier when generating ASN and labels
- ordering transport
- send ASN and label goods
- report back to actual supplier



Business processes

- Batch Delivery - Flow



Business processes

– Batch Delivery - Logic

The DELINS/DELFOR message normally contains both forecasts and firm orders. Objective is to give Tier 1 suppliers and their sub suppliers the current situation on deliveries, in the short horizon and a chance to plan and secure resources in the long horizon.

Structure (DELINS/DELFOR):

HEAD: Consignee – Consignor – Carrier – Validity (horizon)

LINE: Part No – Previous deliveries – Cumulative quantity – Delivery point

REQ: Quantity – Date – Status - Reason



Business processes

– Batch Delivery – Logic DELFOR

UNH+123456+DELFOR:D:04A:UN:GMI051
BGM+241+201101170102'
DTM+137:20110117:102'
DTM+157:20110117:102'
NAD+BY+1020::92'
NAD+SE+6128::92'
GEI+3'
NAD+ST+1001::92++TUVE'
LIN++38+1137005:IN'
PIA+1+P04:DR'
LOC+11+020'
LOC+159+F-11 020'
DTM+257:20110117:102'
RFF+ON:371906128020'
RFF+AIF:201101120210'
QTY+83:500'
QTY+70:23000'
DTM+51:20110101:102'
QTY+12:500'
QTY+48:500'
DTM+11:20110108:102'
RFF+AAK:12785'
QTY+12:500'
QTY+48:500'
DTM+11:20110105:102'
RFF+AAK:12760'
QTY+12:500'
QTY+48:500'
DTM+11:20110102:102'
RFF+AAK:12725'
SCC+1'
QTY+113:500'
DTM+10:20110203:102'
SCC+1'
QTY+113:500'
DTM+10:20110210:102'
SCC+1'
QTY+113:500'
DTM+10:20110217:102'
SCC+4'
QTY+113:500'
DTM+10:20110225:102'
SCC+4'
QTY+113:500'
DTM+10:20110304:102'

Message header
Delivery schedule number
Issue date
Effective from
Legal Buyer
Seller
Section separator
Ship to
Buyer's Article number
Drawing information
Place of discharge
Final delivery point
Calculation date
Purchase Order Number
Previous delivery schedule number
Quantity in Backorder
Cumulative quantity received
Accumulation start date
Delivered quantity (according to DESADV)
Received quantity
Date of despatch
Despatch advice number
Delivered quantity (according to DESADV)
Received quantity
Date of despatch
Despatch advice number
Delivered quantity (according to DESADV)
Received quantity
Date of despatch
Despatch advice number
Firm
Quantity to be delivered
Date of despatch
Firm
Quantity to be delivered
Date of despatch
Firm
Quantity to be delivered
Date of despatch
Forecast
Quantity to be delivered
Date of despatch
Forecast
Quantity to be delivered
Date of despatch

HEAD

LINE

REQ

Business processes

– Batch Delivery - Logic

The AVIEXP/DESADV message is a pre advise (ASN, Advanced Shipping Note) on a delivery. Objective is to have the ASN in the OEM system before the goods arrive and use the corresponding goods labels (with the same serial No's as transmitted in the ASN), to achieve a highly automated goods reception process.

Structure (AVIEXP/DESADV):

HEAD: Consignee – Consignor – Carrier – Date

PACK: Package (Inner) – Package (Outer) – Serial No – ASN No

PART: Part No – Quantity in pack – Quantity total – Revision (optional)

Structure (LABEL):

Consignee/Destination

Supplier

Serial No (of package)

ASN No

Part No (dependant)

Quantity (dependant)

RECEIVER VOLV. EUR. TRANS. SKALDENST 62 B-9042 GENT. BELGIUM.		DOCKGATE -070	
ADVISE NOTE NO. (N) 195565		SUPPLIER ADDRESS THERMOPOL LTD. ENGLAND.	
		NET WT (KG) 21	GROSS WT (KG) 23
PART NO. (P) 1676481		NO. BOXES 1-1	
			
QUANTITY (Q) 35		DESCRIPTION CHARGE AIR HOSE - COLD SIDE	
		SUPPLIER PART NO. 2774000	
SUPPLIER (S) 5213		PGR. CHANGE P07	
		PROD. DATE D980405	HAZARD CODE
SERIAL (S) 542		CHARGE NO. (R)	
			

Business processes

– Batch Delivery – Logic - DESADV

UNH+XFR16786+DESADV:D:00A:UN:GMI021'	Service segment
BGM+351+1400009714'	Document (ASN) No
DTM+137:201410131641:203'	Document (ASN) No
MEA+AAX+AAD+KGM:41000'	Gross weight of consignment
MEA+AAX+ABJ+MTQ:0.0'	Gross volume of consignment
RFF+AAS:000000010659046'	Reference to Transport document No
NAD+ST+1622::92'	Ship-To plant
LOC+11+200::92'	Dock (at plant), place of discharge
NAD+SF+45755::92'	Ship-From
NAD+SE+45755::92'	Supplier
NAD+CA+VOT::92'	Carrier
CPS+1++1'	Package level
PAC+1++NIL::92'	No of packages – package type
QTY+52:3000:C62'	No of items In each package
PCI++++S::10'	Type of Package (configuration)
GIN+ML+600017548'	Serial No (identity) of package
LIN+++5753120:IN'	Item No
QTY+12:3000'	Total quantity of part
ALI+UK'	Country of origin
RFF+ON:684945755200'	Reference to blanket order
LOC+159+200::92'	Final destination (gate)
UNT+22+XFR16786'	Service segment
UNZ+1+39516'	Service segment

HEAD

PACK

ITEM

Business processes

– Batch Delivery - Logic

The INVOIC message is normally in a one-to-one relation with an ASN to create balance with what has been delivered. The SBI invoice is more a transaction information from buyer to vendor that a monetary amount will be transferred on a certain date.

Structure (INVOIC):

HEAD: Buyer – Vendor – Consignee – Date - Terms

LINE: Part No – Quantity – Price

SUM: Summary - Taxes



Business processes

– Batch Delivery – Logic INVOIC

UNH+39622+INVOIC:D:03A:UN:GMI012'	Service segment
BGM+380+00119237'	Document (Invoice) No
DTM+137:20141008:102'	Document (Invoice) date
GEI+PM+:272'	Processing information (PM=Production material)
NAD+SE+45755::92++ESSENTA COMPONENTS AB - SE+VERKSTADSVAG 13+ASKIM SWEDEN++SE-436 34+SE'	Supplier code, name and address
RFF+VA:SE556915024501'	Supplier VAT No
NAD+FH+++ESSENTA COMPONENTS AB - SE+VERKSTADSVAG 13+++SE-436 34+SE'	Seller (as legally registered) code, name and address
NAD+PE+45755::92++ESSENTA COMPONENTS AB - SE+VERKSTADSVAG 13+ASKIM SWEDEN++SE-436 34+SE'	Payee code, name and address
FII+BF+33551700796:ESSENTA COMPONENTS AB - SE+:::NORDEA BANK'	Payee, payment (beneficiary) bank and account
NAD+BY+1705::91++VOLVO LOGISTICS CORP. (23596)+2800VDB1705+GOTEBORG++SE-405 08+SE'	Buyer code, name and address
RFF+VA:SE556197973201'	Buyer VAT No
NAD+ST+23596::92++VOLVO LOGISTICS CORP. (23596)+2800VDB1705+GOTEBORG++SE-405 08+SE'	Ship-To code, name and address
CUX+2:SEK:4'	Currency information
LIN+1++20428724:IN'	Line No and Item No
IMD+++::PLASTPLOMB'	Item description
QTY+47:10000:PCE'	Invoiced quantity
ALI+SE'	Country of origin
MOA+38:3110,00'	Line total amount (price * quantity)
PRI+AAB:311,00:::1000:PCE'	Item price (per 1000)
RFF+AAK:1400009709'	Reference to delivery note/despatch advice
DTM+171:20141008:102'	Date of above referenced document
RFF+ON:056945755525'	Reference to order (blanket order)
TAX+7+VAT+++::25.00+S'	TAX (VAT) details for line
MOA+124:777,50'	Tax (VAT) amount for line
UNS+S'	Service segment
MOA+77:3887,50:::4'	Invoice amount (invoice total)
MOA+125:3110,00:::4'	Taxable amount
MOA+176:777,50:::4'	Tax amount
MOA+79:3110,00:::4'	Total lines item amount
TAX+7+VAT+++::25.00+S'	TAX (VAT) summary details
MOA+124:777,50:::4'	TAX (VAT) amount
MOA+125:3110,00:::4'	Taxable (VAT) amount
UNT+33+39622'	Service segment
UNZ+1+39352'	Service segment

HEAD

LINE

SUM

Procurement processes

- Batch – messages

- DELFOR A delivery schedule/instruction, often with embedded firm orders
- DESADV An electronic delivery/despatch note with information on the shipment with unique identities on each package, corresponding with labels on the goods
- INVOIC A debit invoice from supplier to buyer or buyers agent normally under the concept of one delivery note (one DESADV) equals one invoice
- SBI A credit advise from buyer to supplier normally under the concept of one delivery note (one DESADV) equals one credit advise

Sample and reference of Odette label (OTL1)

DELFOR - NAD 3036 - (CN)

DELFOR - LOC 3225 (159)
DESADV - LOC 3225 (159)

DESADV - BGM 1004

RECEIVER
VOLU.EUR.TRANS. SKALDENST 62
B-9042 GENT. BELGIUM.

DOCKGATE

-070

VOICE NOTE NO. (N)

195565

SUPPLIER ADDRESS

THERMOPOL LTD. ENGLAND.

NET WT (KG)

21

GROSS WT (KG)

23

NO. BOXES

1-1

PART NO. (P)

1676481

DELFOR - LIN 7140 (IN)
DESADV - LIN 7140 (IN)

QUANTITY (Q)

35

DESCRIPTION

CHARGE AIR HOSE - COLD SIDE

DESADV - QTY 6060 (52)

SUPPLIER PART NO.

2774000

SUPPLIER (U)

5213

ENGR. CHANGE

P07

DESADV - PIA 7140*

DELFOR - NAD 3039 (SE)
DESADV - NAD 3039 (CZ)

PROD. DATE

D980405

HAZARD CODE

SERIAL (S)

542

CHARGE NO. (H)

DESADV - RFF 1154
GIR 7402

*=special agreements

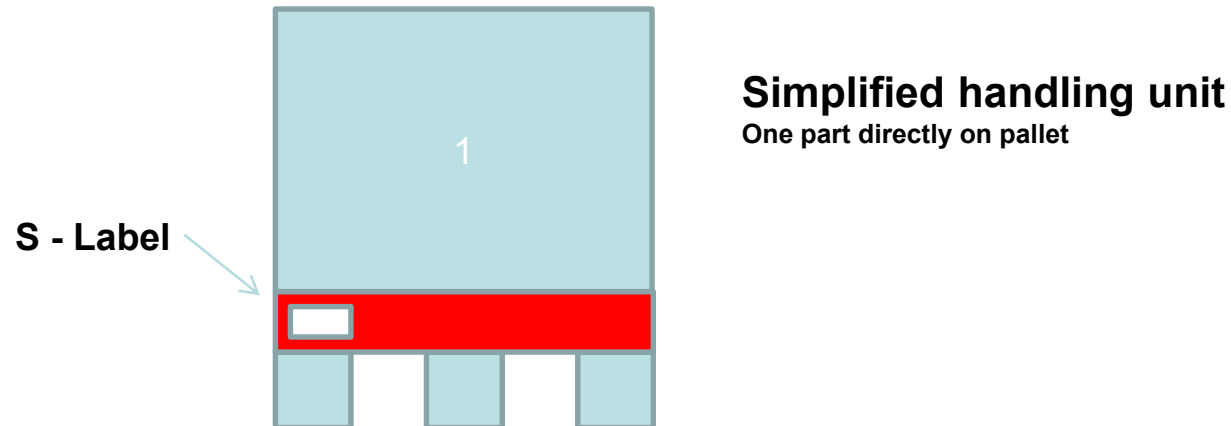
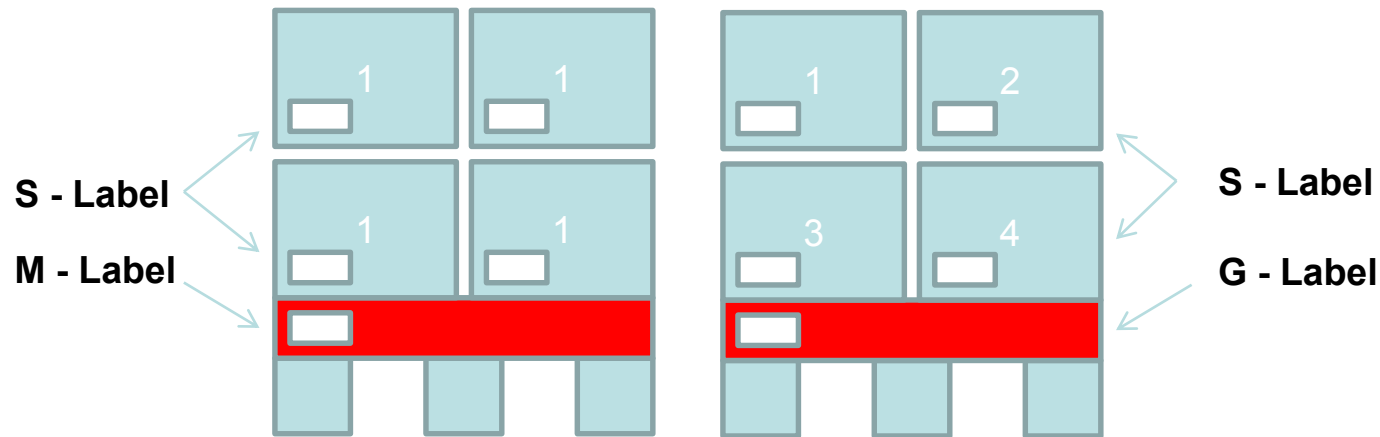
Smallbox handling

Homogenous handling unit

One part per pallet

Mixed handling unit

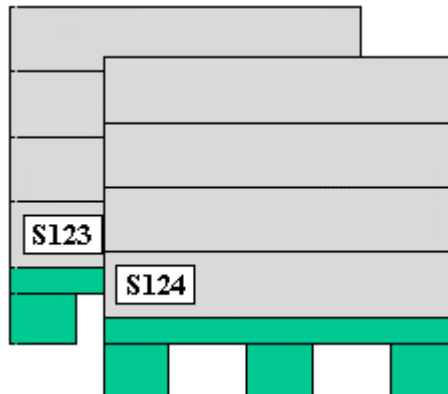
Multiple parts per pallet



Package configurations

Simplified handling unit

Standard Type Master Label (S)



Receiver VOLVO TORSLANDA MONTERING		Dock / Date TVV	
Advice Note No (N) 113776 [Barcode]		Supplier address SUPPLIER NAME	
Part Number (P) 1234567 [Barcode]		Net Weight (Kg)	Gross weight (Kg) 123
Quantity (Q) 128 [Barcode]		No. of boxes	
Supplier ID (V) ABCD1 [Barcode]	Description ITEM 1	Logistic Reference	
Serial Number (S) 123 [Barcode]	Date D010	[Barcode]	
Batch No (B) [Barcode]		[Barcode]	

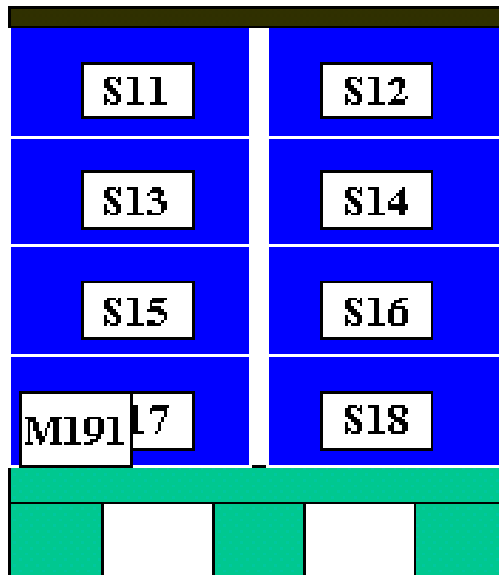
Receiver VOLVO TORSLANDA MONTERING		Dock / Date TVV	
Advice Note No (N) 113776 [Barcode]		Supplier address SUPPLIER NAME	
Part Number (P) 1234567 [Barcode]		Net Weight (Kg)	Gross weight (Kg) 123
Quantity (Q) 128 [Barcode]		No. of boxes	
Supplier ID (V) ABCD1 [Barcode]	Description ITEM 1	Logistic Reference	
Serial Number (S) 124 [Barcode]	Date D010306	Eng. Change	
Batch No (B) 456789001 [Barcode]		[Barcode]	

Package configurations

Homogeneous handling unit (1 pallet, 16 smallboxes)

Master Type Label (M)

Receiver VOLVO TORSLANDA MONTERING		Check / Date TVV	
Advice Note No (N) 113776		Supplier address SUPPLIER NAME	
		Net Weight (Kg) 123	Gross weight (Kg) 16
Part Number (P) 1234567			
Quantity (Q) 896		Description ITEM 1	
		Logistic Reference	
Supplier ID (S) ABCD1		Date D010306 Eng. Change	
		Serial Number (M) 191	
		Batch No (H)	



Standard Type label (S) - 4 OTL out of 16

The diagram shows four overlapping Standard Type labels (S) for different quantities (56) and part numbers (12345). The labels are arranged in a staggered fashion, showing the top and bottom portions of each label. The labels contain the following information:

- Receiver: VOLVO TORSLANDA MONTERING
- Check / Date: TVV
- Advice Note No (N): 113776
- Supplier address: SUPPLIER NAME
- Net Weight (Kg): 123
- Gross weight (Kg): 16
- Part Number (P): 1234567
- Quantity (Q): 896
- Description: ITEM 1
- Logistic Reference
- Supplier ID (S): ABCD1
- Date: D010306
- Eng. Change
- Serial Number (M): 191
- Batch No (H)

Lunch

- Business processes and procurement methods - JIT/JIS

● Business processes

- Differences in Sequencing Cars & Trucks (JIT/JIS)

Car producer (Volvo Cars)

- DELFOR: Forecast information
- VCCBOM: Containing information of ingoing parts in a modul
- Lineup Message. Containing preliminary production information for 24h ahead
- DELJIT: Sequence message
- Approx 4h before assembly of a part
- One message per car.
- Frequence 3 – 4 minutes
- No ASN

Truck production (AB Volvo & Scania)

- DELFOR: Forecast information
- PRODAT: Containing information of ingoing parts in a modul (Only AB Volvo)
- DELJIT: Sequence message
- Approx 8 – 24 days before assembly of part
(AB Volvo only firm orders. Scania both preliminary and firm orders)
- Frequence one per day
- ASN with chassi numbers

Business processes – Sequence (JIS)

Sequencing is a forecast driven concept mainly used for:

- Bulky or heavy items
- High price components
- Item variants:
 - Colour
 - Model
 - Chassi/body specific

- Business processes
 - Kanban (JIT)

Kanban is a consumption driven concept mainly used for:

- Bulky items
- Items where consumption is very varying
- Common in internal flows . Not that often in external flows

Business processes

– JIT/JIS Scenario information flow

OEM

Commercial agreement, paper document with business rules.

Long horizon forecasts on requirements.

Firm orders to deliver.

Self billing invoice, monetary transaction message based on one despatch note.

Information flow

Order (Blanket order)

Forecast

JIT/JIS Instructions

ASN* & Labels

*only in trucks sequencing

Invoice

Self billing invoice

Supplier

Electronic despatch note/delivery note with item and package information with corresponding labels.

Commercial invoice based on one despatch note.



Business processes

– JIT/JIS - Parties

- Buyer
- Carrier/LSP
- Supplier
- Ship From
- Ship To
- Assembly station



Business processes

– JIT/JIS - Roles

Buyers responsibilities:

- calculation of demands
- sequence order / Kanban loop administration
- transmitting information
- providing carrier/LSP (normally)
- reporting deviations
- packaging instructions
- payments
- customs issues



Business processes

– JIT/JIS - Roles

Suppliers responsibilities:

- receiving and interpreting demands
- delivering according to demands
- following packaging instructions
- following sequence order /Kanban loop order
- ordering transport
- ordering packaging material
- transmitting ASN (only in trucks sequencing)
- labelling of goods
- all transport related documentation



Business processes

– JIT/JIS - Roles

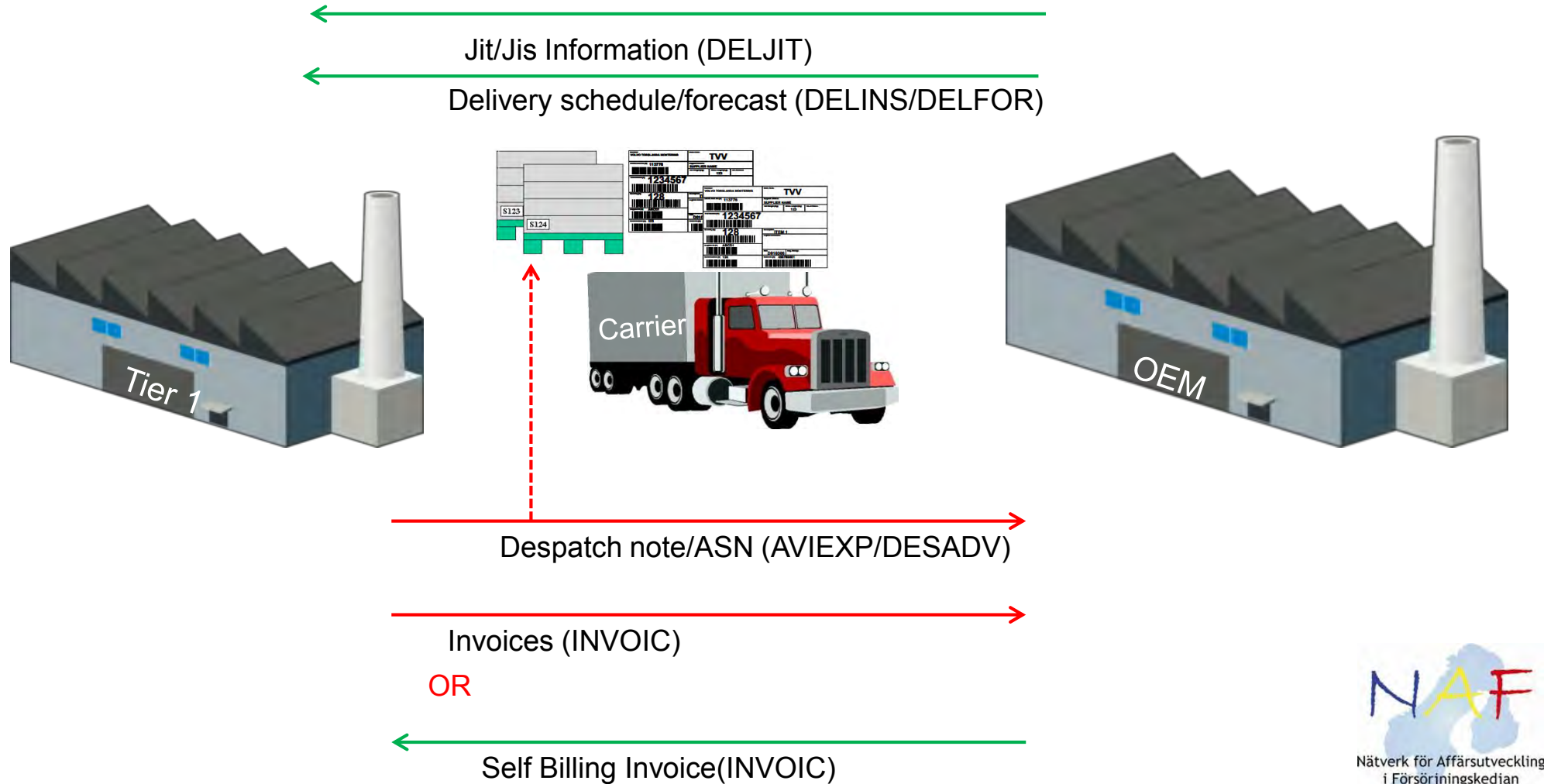
Carrier responsibilities:

- booking system
- pickup
- keeping transport lead time
- occasionally responsible for packaging material.
- occasionally responsible for packaging material replenishment



Business processes

– JIT/JIS - Flow



Business processes

- Sequence Car producer

Sincro Monitor - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Address http://fw-got.encode.se/rieter/sincro.html Go

control

Sekvenser i buffert 71
Sista utskrivna pall 40
Senast utskrivna sekvensnummer 1222030
Högsta godkända sekvensnummer i buffert 1222052

[Uppdatera](#) [Radera sekvens](#)

[Skriv ut](#) [Manuell SYNCRO](#)

banan

Aktuell banhastighet 0 bilar i timman

PUREN	2005-03-14 06:54:00	CAR ON LINE	2005-03-14 06:54:00
1221588		1221783	
SISTA LOPNR	2005-03-14 06:54:00	BEORDNING	2005-03-14 06:54:00
1222018		1222035	

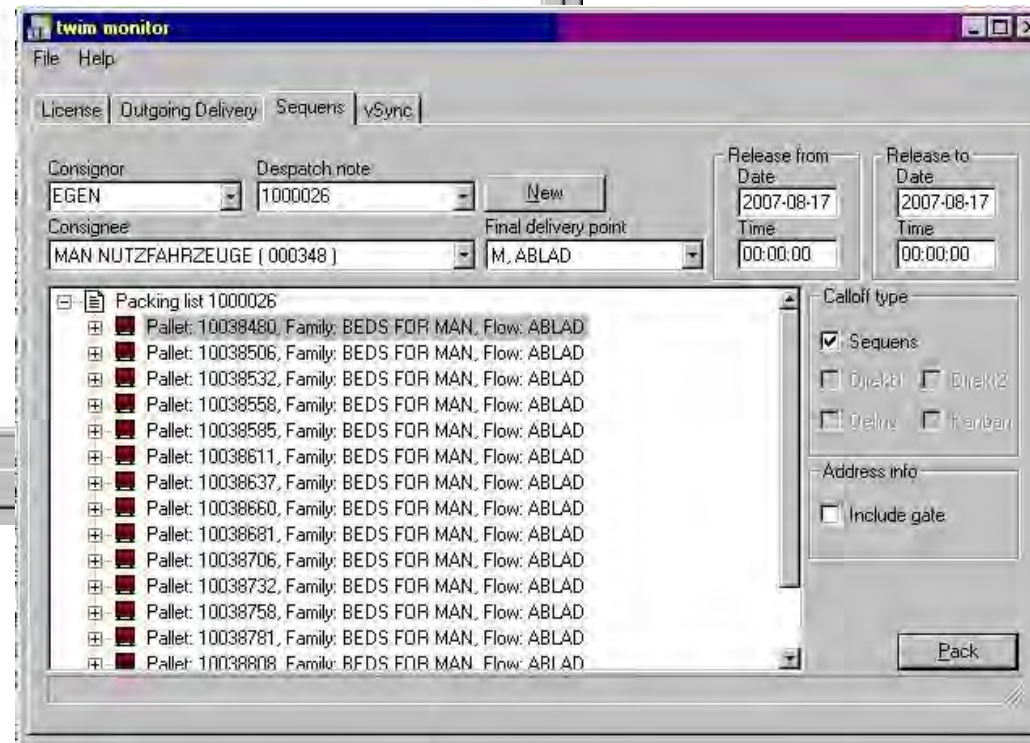
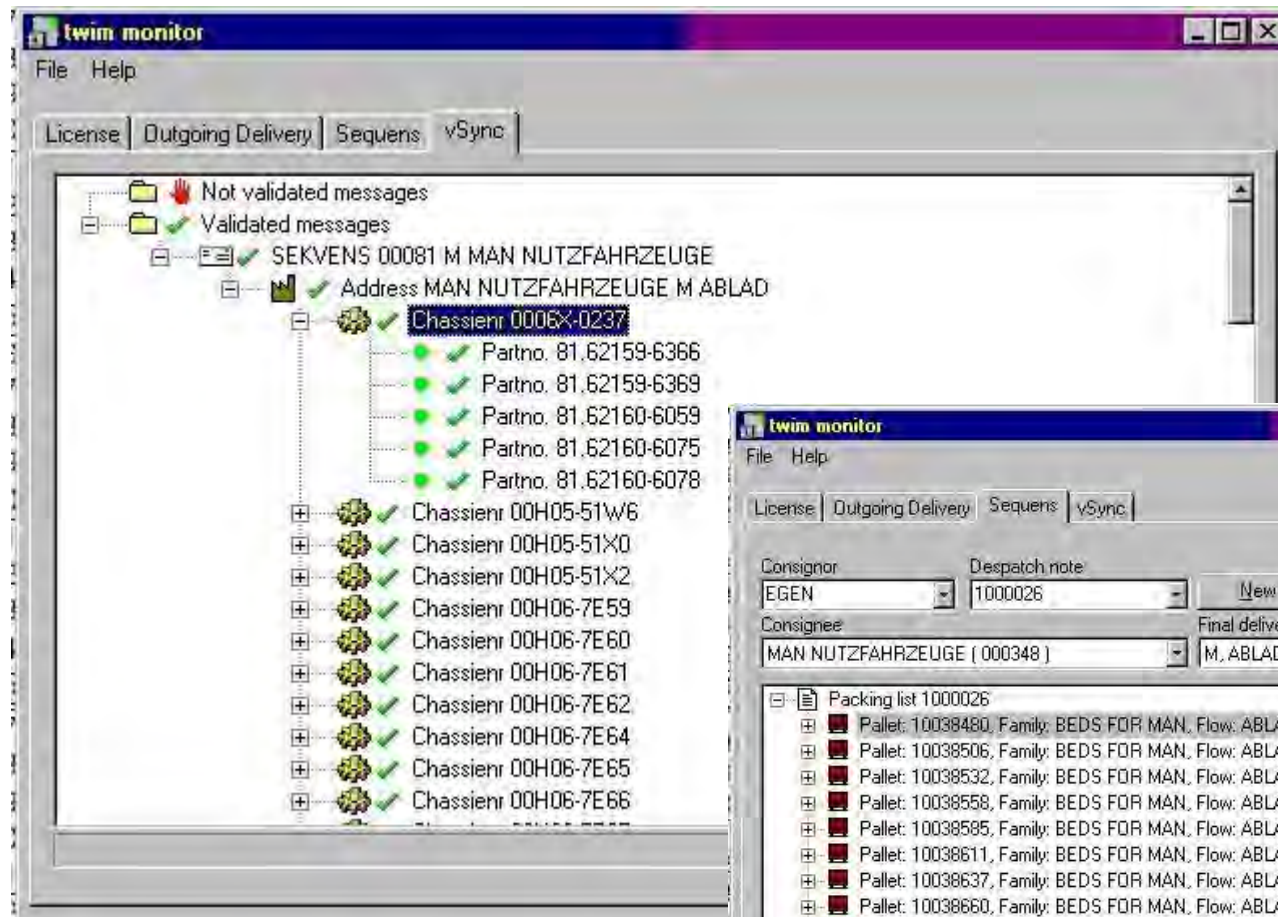
pack

Utskrift	Flöde	Löpnr	Antal	I kö	Artikelnummer	Beskrivning	Racknr
<input checked="" type="checkbox"/>		MFV 1222031-1222042	12	10			41
<input type="checkbox"/>		MFV 1222042	1		39899323/39899323	GREY P28 LHD/LH d	
<input type="checkbox"/>		MFV 1222041	1		39991849/39991849	OAK P23/P26 LHD/LH p	
<input type="checkbox"/>		MFV 1222040	1		39899317/39899317	GREY P28 LHD/LH p	
<input type="checkbox"/>		MFV 1222039	1		39991860/39991860	GREY P23/P26 LHD/LH d	
<input type="checkbox"/>		MFV 1222038	1		39899318/39899318	OAK P28 LHD/LH p	
<input type="checkbox"/>		MFV 1222037	1		39991848/39991848	GREY P23/P26 LHD/LH p	
<input type="checkbox"/>		MFV 1222036	1		39899323/39899323	GREY P28 LHD/LH d	
<input type="checkbox"/>		MFV 1222035	1		39991849/39991849	OAK P23/P26 LHD/LH p	
<input type="checkbox"/>		MFV 1222034	1		39899317/39899317	GREY P28 LHD/LH p	
<input type="checkbox"/>		MFV 1222033	1		39991860/39991860	GREY P23/P26 LHD/LH d	
<input type="checkbox"/>		MFV 1222032	1		39991904/39991904	GREY P28 LHD/LH d	
<input type="checkbox"/>		MFV 1222031	1		39991848/39991848	GREY P23/P26 LHD/LH p	
<input checked="" type="checkbox"/>		MFH 1222019-1222030	12	22			39
<input checked="" type="checkbox"/>		MBA 1222020-1222048	15	2			15
<input checked="" type="checkbox"/>		MAB 1222019-1222047	15	2			81
<input checked="" type="checkbox"/>		MBX 1222020-1222052	17	0			15

log

Business processes

- JIT/JIS Truck producer



Business processes

– JIT/JIS - KanBan

The DELINS/DELFOR message contains forecasts Information. Objective is to give Tier 1 suppliers and their sub suppliers the current situation on deliveries, in the short horizon and a chance to plan and secure resources in the long horizon.

Structure (DELINS/DELFOR):

HEAD: Consignee – Consignor – Carrier – Validity (horizon)

LINE: Part No – Previous deliveries – Cumulative quantity – Delivery point

REQ: Quantity – Date – Status - Reason

The DELJIT(KANBAN) message contains consumption Information and package instructions.

Structure (DELJIT/KANBAN):

HEAD: Ship From – Ship To – Date

LINE: Part No - Delivery point

REQ: Quantity – Date - KANBAN card No

Business processes

– JIT/JIS - Sequence

The DELINS/DELFOR message contains forecasts information. Objective is to give Tier 1 suppliers and their sub suppliers the current situation on deliveries, in the short horizon and a chance to plan and secure resources in the long horizon.

Structure (DELJIT (Sequence):

HEAD: Ship From – Ship To .

LINE: Sequence No – Chassie No- Assembly date/time – Variant instructions..

REQ: Part No - Quantity – Variant Instructions – Assembly Station address.



Business processes

– JIT/JIS - Logic

The AVIEXP/DESADV message is a pre advise (ASN, Advanced Shipping Note) on a delivery. Objective is to have the ASN in the OEM system before the goods arrive and use the corresponding goods labels (with the same serial No's as transmitted in the ASN), to achieve a highly automated goods reception process.

Structure (AVIEXP/DESADV):

HEAD: Buyer – Seller - Ship From – Ship To – Carrier – Date – Place of discharge.

PACK: Package (Inner) – Package (Outer) – Serial No – ASN No – Kanban car No – Sequence No

Chassi No - Production reference No

PART: Part No – Quantity in pack – Quantity total – Revision – Part consignment No.

Structure (LABEL):

Consignee/Destination

Supplier

Serial No (of package)

Kanban card No or Sequence No or

Chassi No or Production reference No

ASN No





Part No (dependant)

Quantity (dependant)



Business processes

- Example of Odette label(Sequence)

<small>Receiver</small> VOLVO LASTVAGNAR AB TUVE		<small>Dock / Gate</small> LB21 27100 020	
<small>Advice Note No (N)</small> 100001 		<small>Supplier name & address</small> Supplier	
		<small>Net Weight (Kg)</small> 24.0	<small>Gross Weight (Kg)</small> 54.2
		<small>No. of boxes</small> 6	
<small>Part Number (P)</small> SEQUENCE			
<small>Quantity (Q)</small> 6 		<small>Description</small> PART DESCRIPTION	
		<small>Vehicle ID/Assembly date/time</small> 744443 - 744499 130517 08:15	
<small>Supplier (V)</small> 23456 		<small>Date</small> D130516	
		<small>Eng. Change</small>	
<small>Serial Number (G)</small> 200000001 		<small>Batch no (H)</small>	

Business processes

- Example of Part label

Vehicle no. 744443	Date & Time 130517 0815	Part no./Module no. 21562461
Additional Internal Destination LB21 27100 020	Serial no. 100000006	Variant L-STWP

Business processes

- Example of Odette label (Kanban)

Receiver VOLVO LASTVAGNAR AB TUVE		Dock / Gate F-11 020	
Advice Note No (N) 100001 		Supplier name & address Supplier	
Part Number (P) 2345678 		Net Weight (Kg) 24.0	Gross Weight (Kg) 45.0
Quantity (Q) 6 		No. of boxes 1	
Supplier (V) 23456 		Description PART DESCRIPTION KANBAN card No (15K) 001 	
Serial Number (S) 10000002 		Date D130516 Eng. Change	
		Batch no (H)	

Business processes

– JIT/JIS - Logic

The INVOIC message is normally in a one-to-one relation with an ASN to create balance with what has been delivered. The SBI invoice is more a transaction information from buyer to vendor that a monetary amount will be transferred on a certain date.

Structure (INVOIC):

HEAD: Buyer – Vendor – Consignee – Date - Terms

LINE: Part No – Quantity – Price

SUM: Summary - Taxes



Procurement processes

- JIT/JIS – Messages

- DELFOR A delivery schedule/instruction
- DESADV An electronic delivery/despatch note with information on the shipment with unique identities on each package, corresponding with labels on the goods
- DELJIT Firm order and packing instructions (sequencing)
- INVOIC A debit invoice from supplier to buyer or buyers agent normally under the concept of one delivery note (one DESADV) equals one invoice
- SBI A credit advise from buyer to supplier normally under the concept of one delivery note (one DESADV) equals one credit advise

Business processes

– VMI / CMI (Vendor (Collaborative) Managed Inventory)

The DELINS/DELFOR message contains forecasts information. Objective is to give Tier 1 suppliers and their sub suppliers the current situation on deliveries, in the short horizon and a chance to plan and secure resources in the long horizon.

- Customer gives gross quantity demand adapted to agreed unit load
- VMI signal indicates the net quantity demand
- INVRPT and DELFOR in conjunction



- EDIFACT Format and syntax, detailed walkthrough Segment architecture

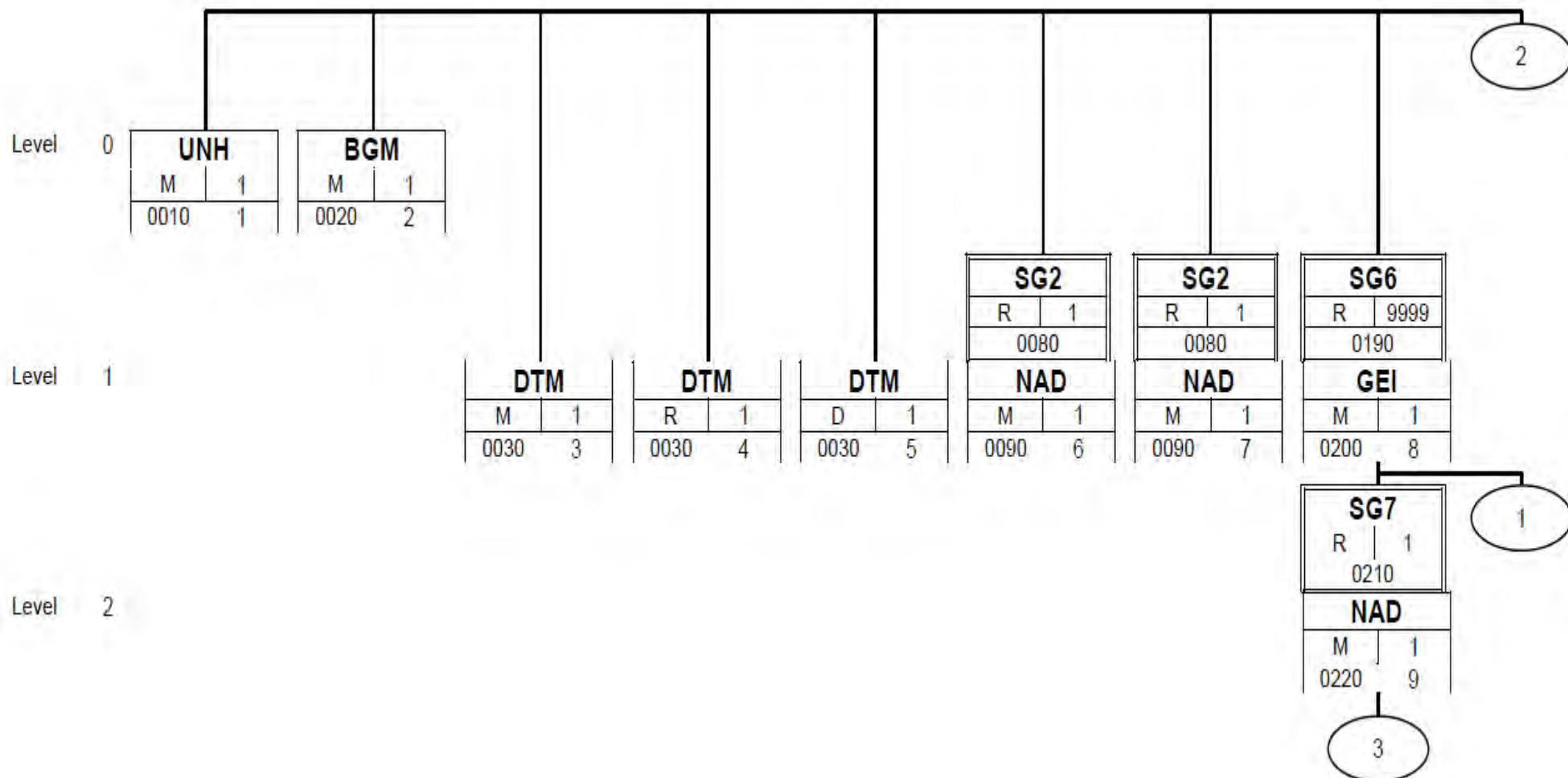
Terminology

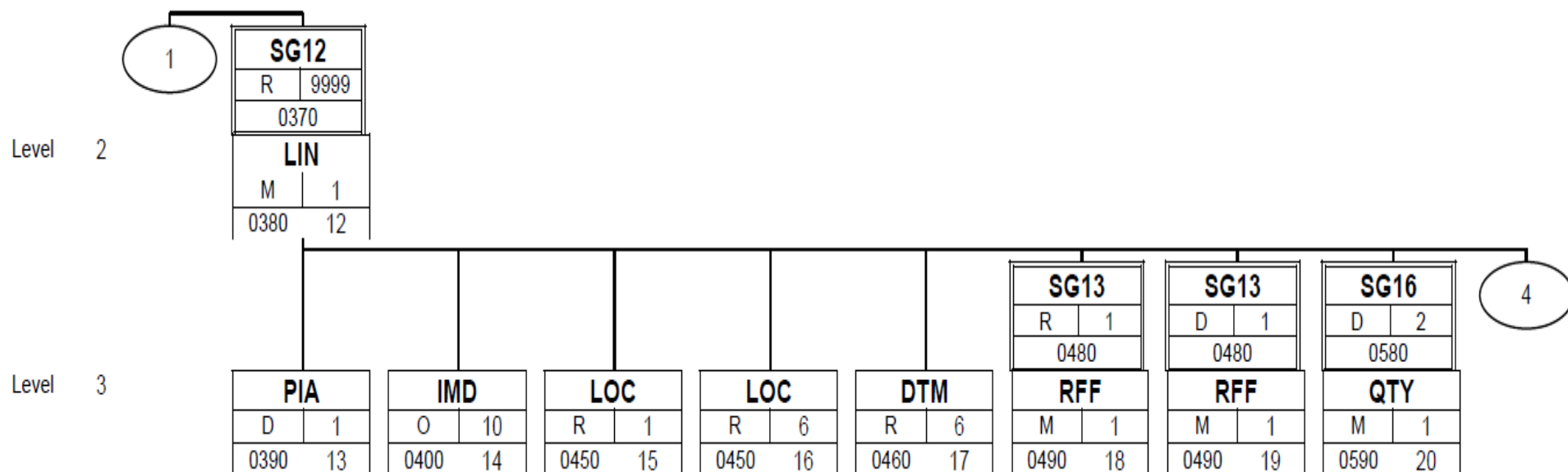
DELFOR D04A

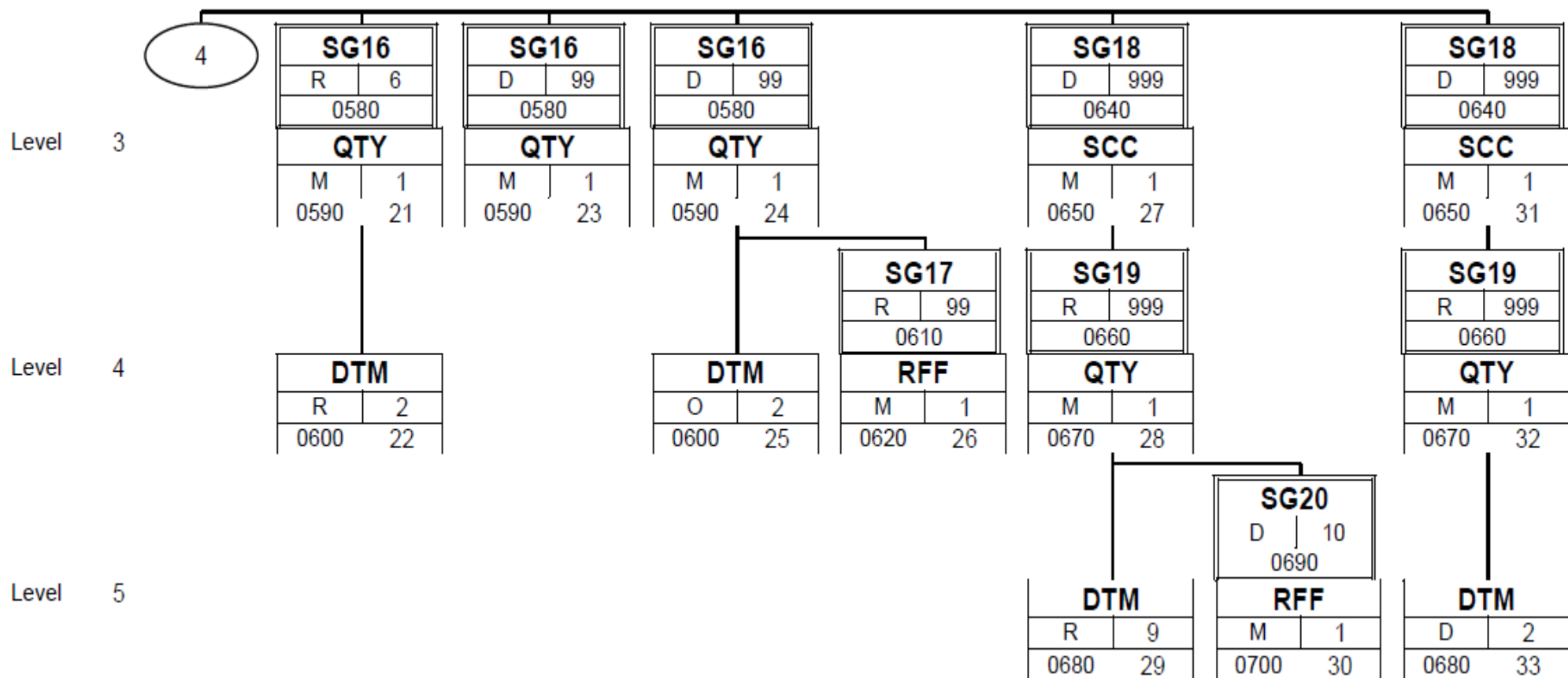
Message type Status Catalogue Revision

TAX+7+VAT+++:0.00+AA'

Segment Composite separator Data element Sub-element Composite Segment delimiter







Coffee Break

Group: **SG6** Status: R Max. Occ.: 9999 Ship-to level (instruction line)

Segment: **GEI** Seq. No.: 8 Level: 1 Processing information
Status: M Max. Occ.: 1
Counter: 0200

Name: Processing information

Description of segment:

UN/EDIFACT			Implementation	
	Name	St Format	St Format	Use / Remarks
GEI				
9649	Processing information code qualifier	M an..3	M an..3	3 = Scheduling type information
C012	Processing indicator	C	N	not used
7365	Processing indicator description code	C an..3	N	not used
1131	Code list identification code	C an..17	N	not used
3055	Code list responsible agency code	C an..3	N	not used
7364	Processing indicator description	C an..35	N	not used
7187	Process type description code	C an..17	N	not used

Remark:

An instruction line gives the delivery instruction details (schedule dates, scheduled quantities etc.) for one individual ship-to party e.g. a plant in a delivery instruction or forecast.

Example:

GEI+3 '

Group: **SG12** Status: R Max. Occ.: 9999 Scheduled Article Details

Segment: **LIN** Seq. No.: 12 Level: 2 Line item
Status: M Max. Occ.: 1
Counter: 0380

Name: Line item

Description of segment:

UN/EDIFACT			Implementation	
	Name	St Format	St Format	Use / Remarks
LIN				
1082	Line item identifier	C an..6	N	not used
1229	Action request/notification description code	C an..3	R an..3	Code indicating action required as a result of the new instruction. Code 9 - Amendments - means the schedule lines of a previous forecast/ instruction are replaced only for the specific horizon indicated. All figures before and after remain valid. This requires an effective from and an effective to date on header level. Code 38 - the complete previous forecast / instruction for this line item is replaced by new figures for the full horizon. It is business practice to use at least one time a zero quantity schedule line for articles that have been part of previous schedules but are now no longer part of the schedule in the case of the 'complete replacement' situation. 9 = Amendments 38 = Replaced
C212	Item number identification	C	R	Article ID(s) as assigned by one or more of the involved parties.
7140	Item identifier	C an..35	R an..35	Information directly relating to the identification of an article by the buyer's identification system. Note: The term article is synonym with the term item. Since in Odette and in the global joint automotive projects the term article has been used, this naming convention has been continued. Volvo's Article number.
7143	Item type identification code	C an..3	R an..3	IN = Buyer's item number
1131	Code list identification code	C an..17	N	not used
3055	Code list responsible agency code	C an..3	N	not used
C829	Sub-line information	C	N	not used
5495	Sub-line indicator code	C an..3	N	not used
1082	Line item identifier	C an..6	N	not used
1222	Configuration level number	C n..2	N	not used
7083	Configuration operation code	C an..3	N	not used

Remark:

A product required by the buyer, which is scheduled to be delivered

All segments in the detail section following the LIN segment refer to the line item.

The supplier is responsible for converting Volvo's article number into the supplier's own internal number.

Key information in the DELFOR message

BGM+241+**20131001113000'** ←
 DTM+137:**20131001:102'** ←
 DTM+157:**20131001:102'** ←
 NAD+BY+**8442::92'** ←
 NAD+SE+**46243::92'** ←
 GEI+3'
 NAD+ST+**8442::92++VOLVO TRUCK CORP - KALUGA'** ←
 LIN++38+**1083377:IN'** ←
 LOC+11+**051::92'** ←
 LOC+159+**00 051::92'** ←
 DTM+257:**20131001:102'** ←
 RFF+ON:**000000000051'** ←
 RFF+AIF:**201309281131'** ←
 QTY+70:**1616'** ←
 DTM+51:**20130101:102'** ←
 QTY+12:**12'** ←
 QTY+48:**12'** ←
 DTM+11:**20130927:102'** ←
 RFF+AAK:**83050542'** ←
 QTY+12:3'
 QTY+48:3'
 DTM+11:20130925:102'
 RFF+AAK:83044602'
 QTY+12:7'
 QTY+48:7'
 DTM+11:20130925:102'
 RFF+AAK:83044587'
 SCC+**24'** ←
 QTY+113:**7'** ←
 DTM+10:**20121001:102'** ←

Message Number.
 Message Date/time.
 Validity start date.
 Buyer number, allocated by Volvo.
 Seller number , allocated by the Volvo.

Ship to Volvo plant No.
 Item number.
 Place of discharge.
 Additional internal destination.
 Calculation Date/Time
 Volvo Order No.
 Previous delivery instruction number.
 Cumulative quantity received.
 Cumulative start date.
 Despatch quantity.
 Received quantity.
 Despatch date.
 Despatch Note No.

** Note the group QTY,QTY,DTM,RFF could be repeated 0 - 3 times
 depending on the number of received despatch notes.

Forecast indicator.
 Quantity to deliver.
 Delivery date.

Key information in the DELJIT message

BGM+30::10+20121023200745'	←	Message number.
DTM+137:201210232007:203'	←	Message Date/time.
NAD+CZ+46243::92'	←	The supplier number , allocated by Volvo. Use in DESADV and on Odette label.
NAD+BY+1020::92'	←	The buyer number , allocated by Volvo. Use in DESADV
NAD+CN+8442::92++VOLVO TRUCK CORP'	←	Volvo's plant number. Use in DESADV and on Odette label
LOC+11+051'	←	Place of discharge. Use in DESADV.
SEQ+3+482118'	←	Production sequence number.
DTM+194:201311272030:203'	←	Assembling Date/Time. Use on Odette label
GIR+4+109385:VV'	←	Vehicle identification number. Use in DESADV and on Odette label
LIN+++20755211:IN'	←	Item number. Use in DESADV and on Odette label
IMD+++::PROPELLER SHAFT C2060/235'	←	Detailed Description.
LOC+159+L41 14030 051'	←	Additional internal destination.Stated on Odette Label
QTY+131:1'	←	Quantity. Use in DESADV and on Odette label

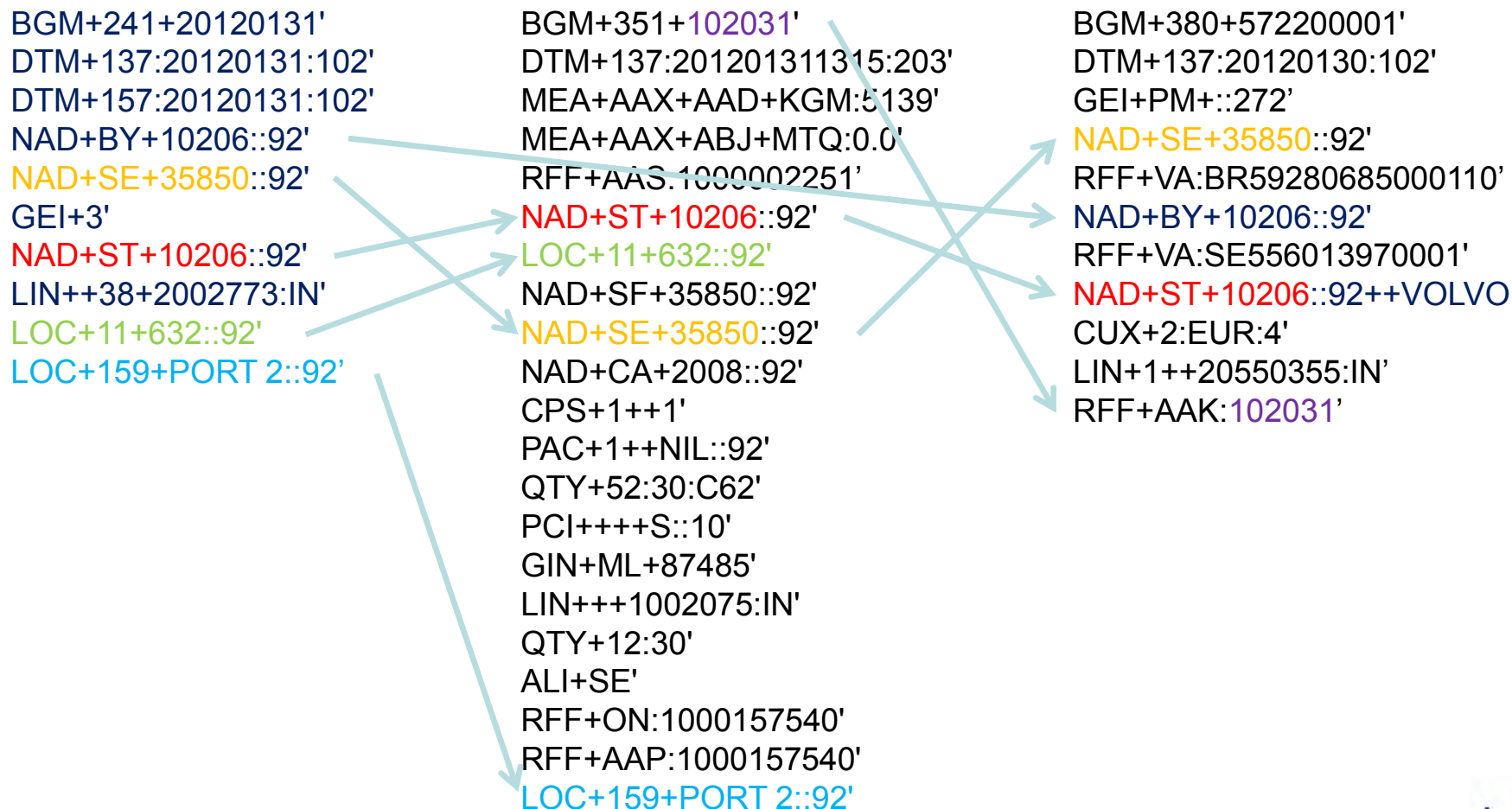
SEQ+40+482102'	{
DTM+194:201311270949:203'	
GIR+4+109369:VV'	
LIN+++1068154:IN'	
IMD+++::PROPELLER SHAFT C2060/170'	
LOC+159+L41 14040 051'	{
QTY+131:1'	
SEQ+40+482104'	
DTM+194:201311271051:203'	
GIR+4+109371:VV'	
LIN+++1067758:IN'	{
IMD+++::PROPELLER SHAFT C2055/180'	
LOC+159+L41 14040 051'	
QTY+131:1'	

For each new Chassi number there will be a repetition of SEQ,DTM,GIR,LIN,IMD, LOC and QTY.

Key information in DESADV

BGM+351+ 102698 '	←	Despatch Note Number. Printed on Odette Label
DTM+137: 201310010904 :203'	←	Despatch Date/time. Printed on Odette Label
RFF+AAS: 21627 '	←	Transport document number.
NAD+ST+ 8442 ::92'	←	Volvo's plant number, allocated by Volvo.
NAD+SE+ 46243 ::92'	←	The Seller number, allocated by the Volvo.
NAD+SF+ 46243 ::92'	←	The supplier number. Printed on Odette Label.
LOC+11+ 051 ::92'	←	Place of discharge.
NAD+CA+ NIL ::92'	←	Carrier Coded
CPS+1++1'		
PAC+1++NIL::92'		
QTY+52:4:PCE'		
PCI++++S::92'		
GIR+3+ 428089 :ML'	←	Package serial number. Printed on Odette Label
LIN+++ 21522366 :IN++0'	←	Item number. Printed on Odette Label.
QTY+12:4:PCE'	←	Quantity in package. Printed on Odette Label.
ALI+ RU '	←	Country of origin.
GIN+VV+ 638960 '	←	Vehicle identification number connected to this package. Printed on Odette Label.
RFF+ON: 340904758051 '	←	Volvo Order No.
LOC+159+ 051 ::92'	←	Additional internal destination. Printed on Odette Label.

Information heritage between DELFOR , DESADV and INVOIC



● Practical tasks

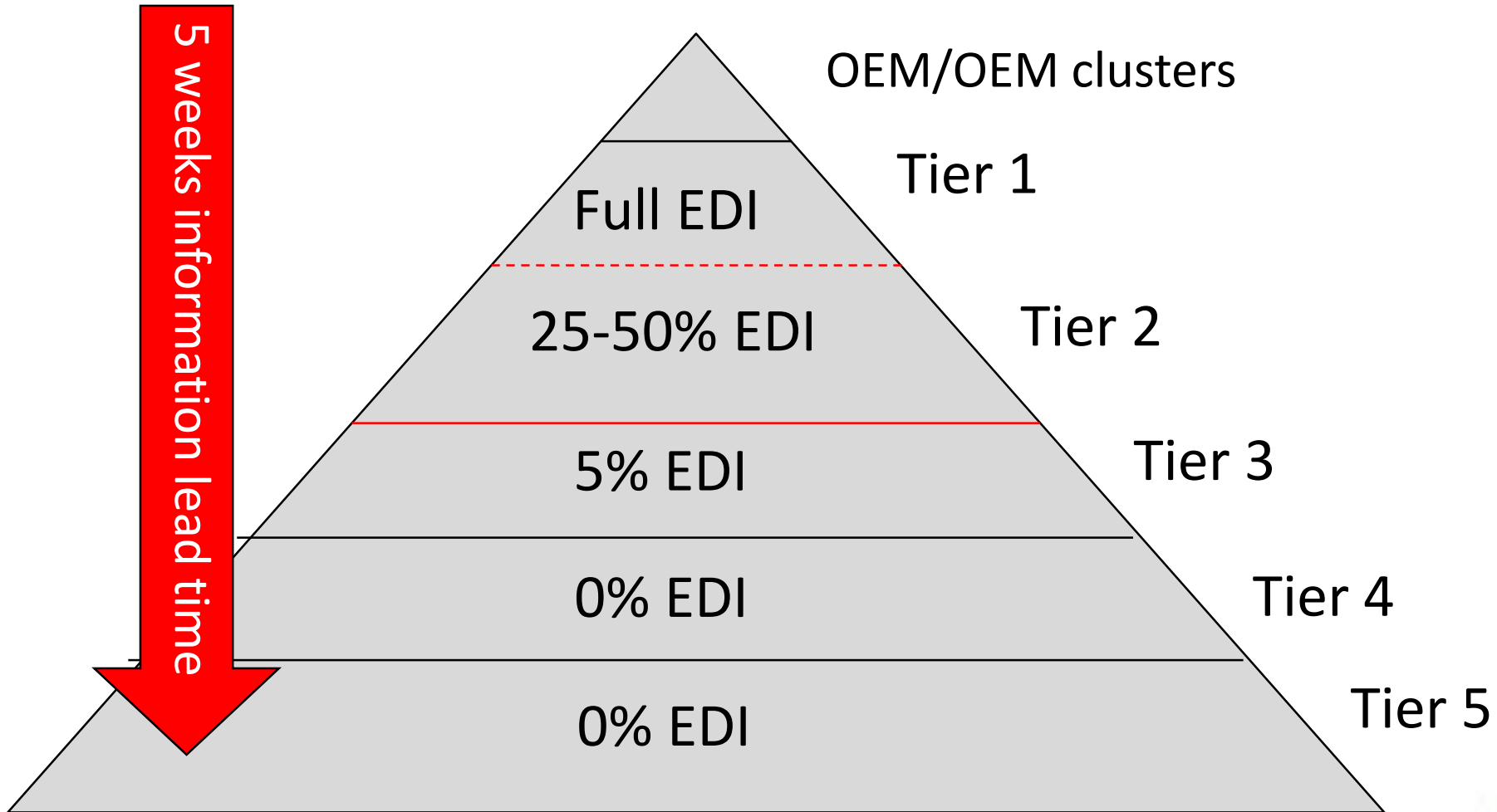
Implementation issues

Implementation issues

- Driving forces

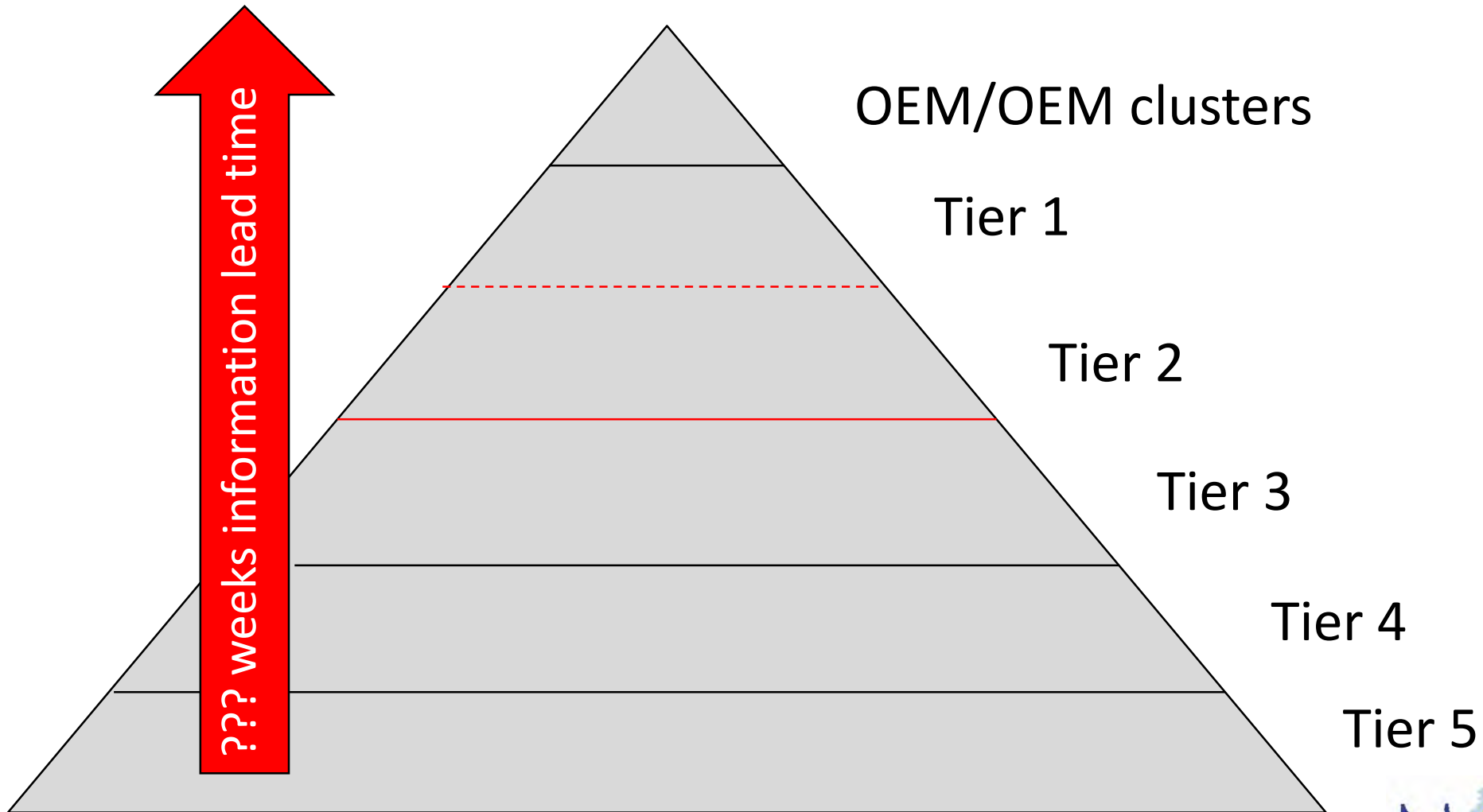
Implementation issues

- Driving forces - Complete supply chain penetration



Implementation issues

- Driving forces - Complete supply chain penetration



Implementation issues

- Suppliers reality – differences at OEM

- One OEM gives status 4, one gives status 9.
- One OEM gives 1 for firm order another gives 4.
- One OEM gives ship-from-date another gives deliver-to-date.
- One OEM uses a packaging reference code, the package owner uses another code
- One OEM respects the frozen period, another does not.
- Some OEM:s give feedback on previous despatches, some give feedback on received goods, some give both.
- Some OEM never give zero for the demands when moving a part to a different location.
- One factory gives firm orders, another does not.

Implementation issues

- Supplier challenges

- No or little understanding of data exchange and system integration.
- No competence and experience from formats (EDIFACT).
- Using an ERP system with no automotive vertical.
- Differences in business rules between customers.
- Less specialization in systems further down in the supply chain.
- Different communication protocol requirements.
- Differences between different plants of a customer.
- Different label demands from different customers.
- Different label demands depending on packaging type.
- Bad or no history on previous schedules/forecasts.
- Bad understanding between IT and business.

Implementation issues

- Supplier challenges and possible solutions

- Multiple formats - Using a service that handles all formats and subsets.
- Different commercial terms – Requires a system with automotive vertical.
- Different lead time, frozen period and transport lead time – Requires a system with automotive vertical.
- Bad or no logical support – Change system or get side system.
- Multiple systems – Islands of functionality – Consolidate to one system or migrate to a different.
- Different labelling requirements – Requires a system with automotive vertical.
- Different packaging material, different packaging procurement – Requires a system with automotive vertical.
- Different communication requirements (OFTP2, VAN, FTP/SFTP) Using a service that can handle multiple communication methods.
- MRP based on bad forecasting – Measure forecast accuracy.

Implementation issues

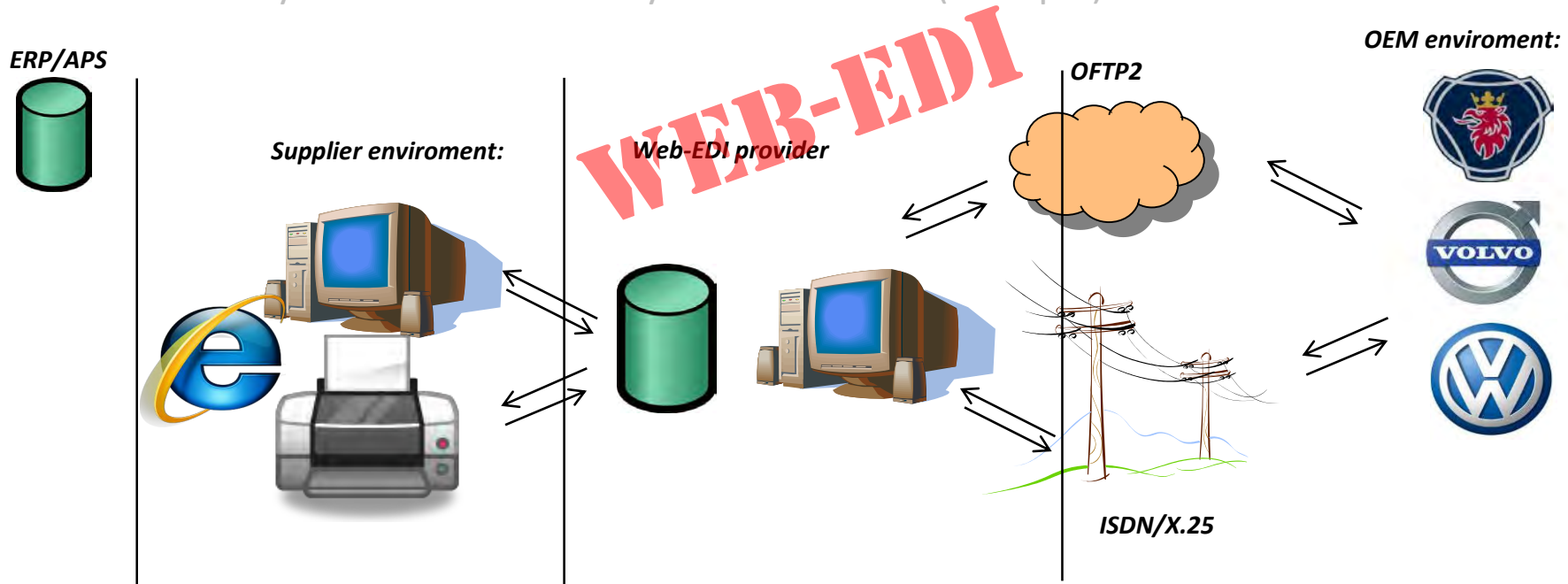
- Solutions for EDI and labels

Stand alone solution – No integration with superior systems

Web-EDI – browsed solution for multiple OEM

Web-EDI for unique OEM (portal) – browsed solution for single OEM

Specialised systems for EDI handling outside ERP/APS – stand alone system with functionality to handle and satisfy OEM demands (multiple).



Implementation issues

- Solutions for EDI and labels

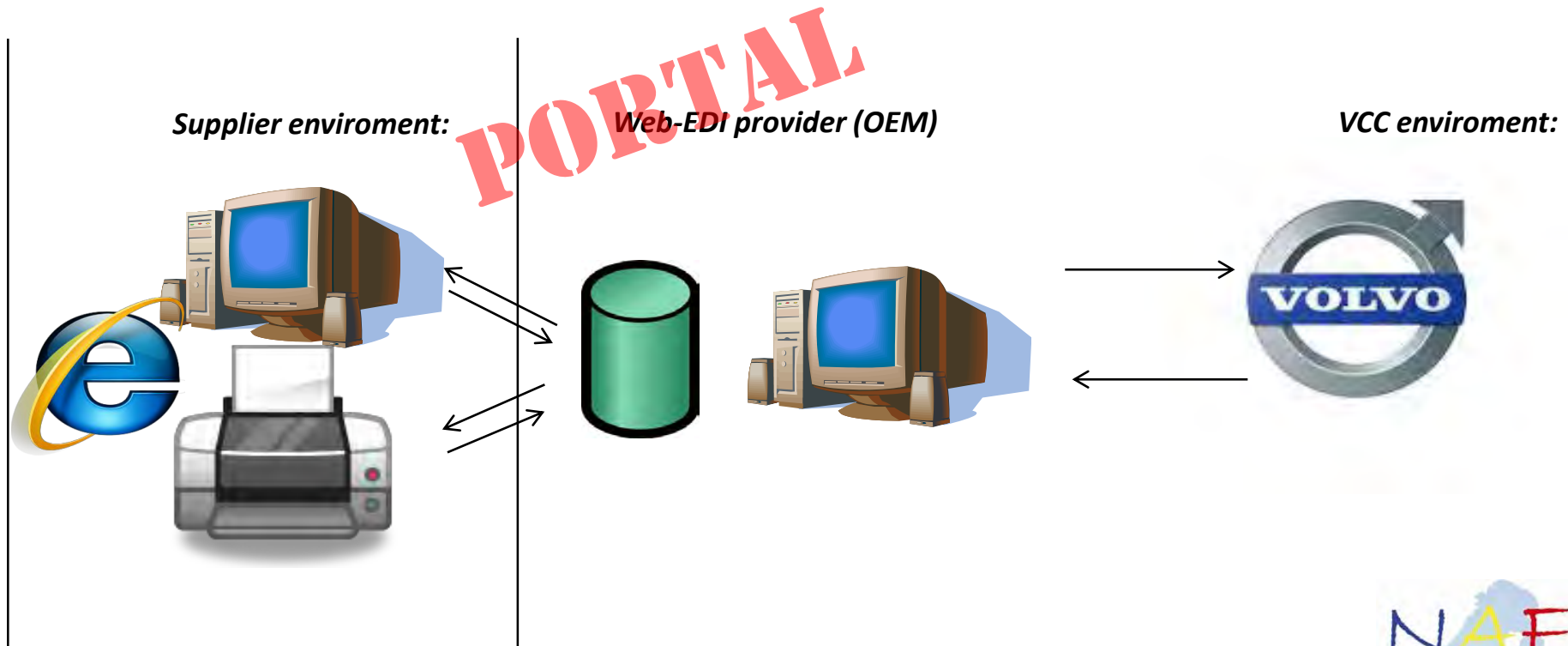
Stand alone solution

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Specialised systems for EDI handling outside ERP/APS – stand alone system with functionality to handle and satisfy OEM demands (multiple).

ERP/APS



Implementation issues

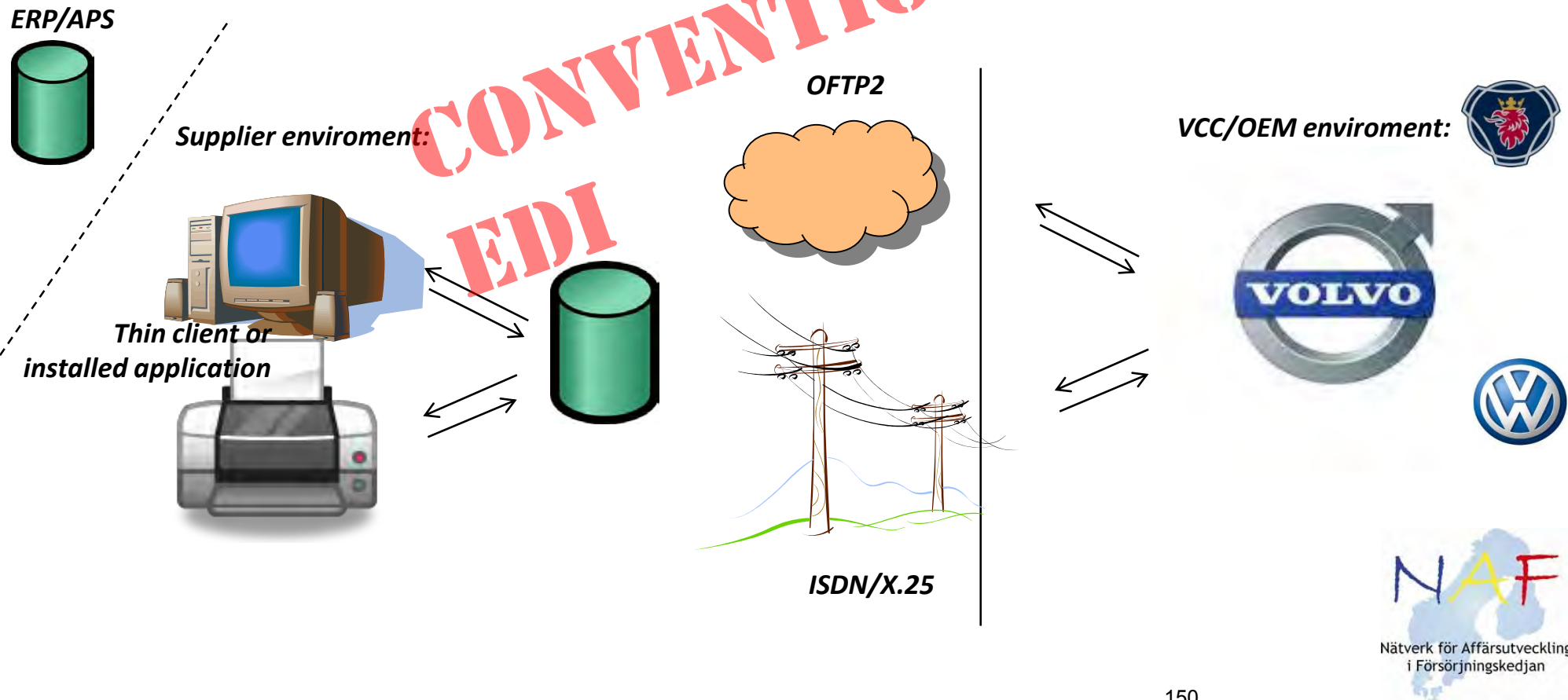
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Implementation issues

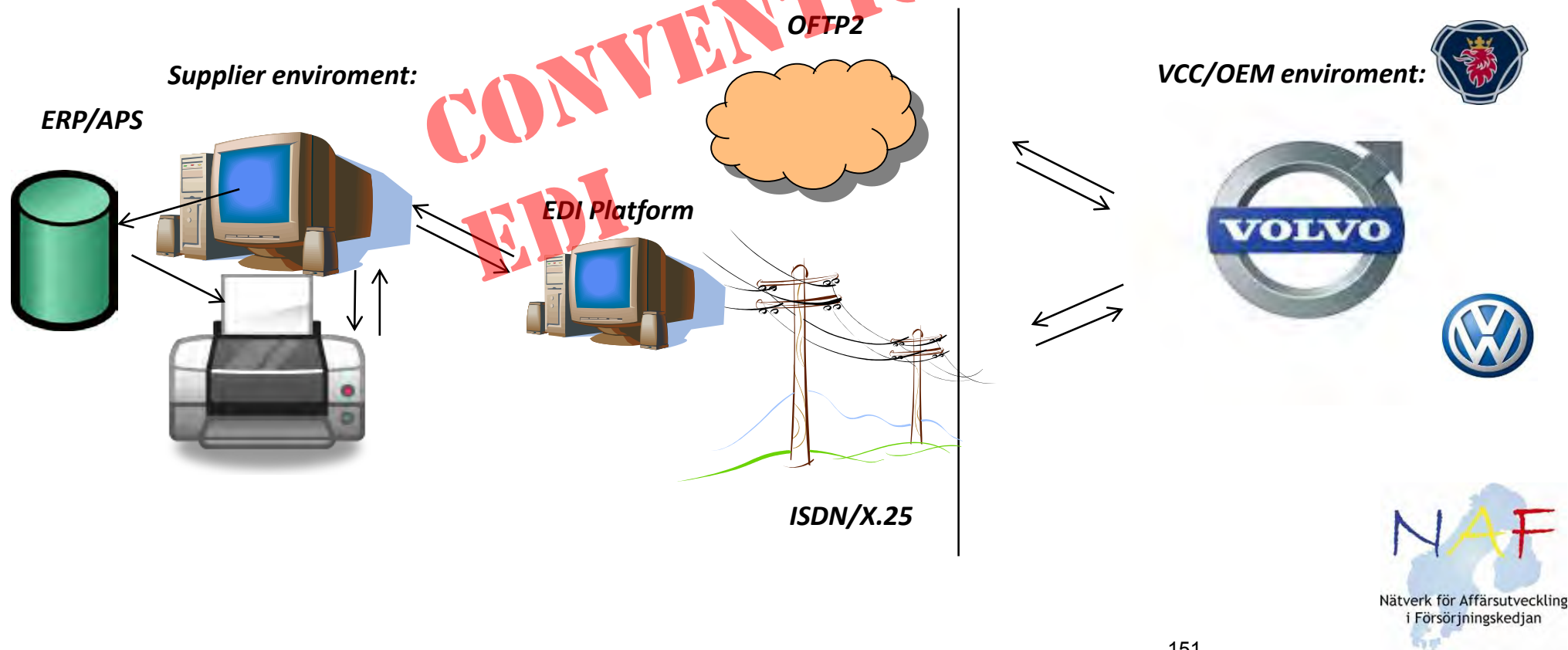
- Solutions for EDI and labels

Integrated solutions

Integration via application at supplier premises – EDI platform for conversion

Integration via application at outsourced location – EDI platform for conversion

Integration via EDI Service – Central EDI platform for conversion



Implementation issues

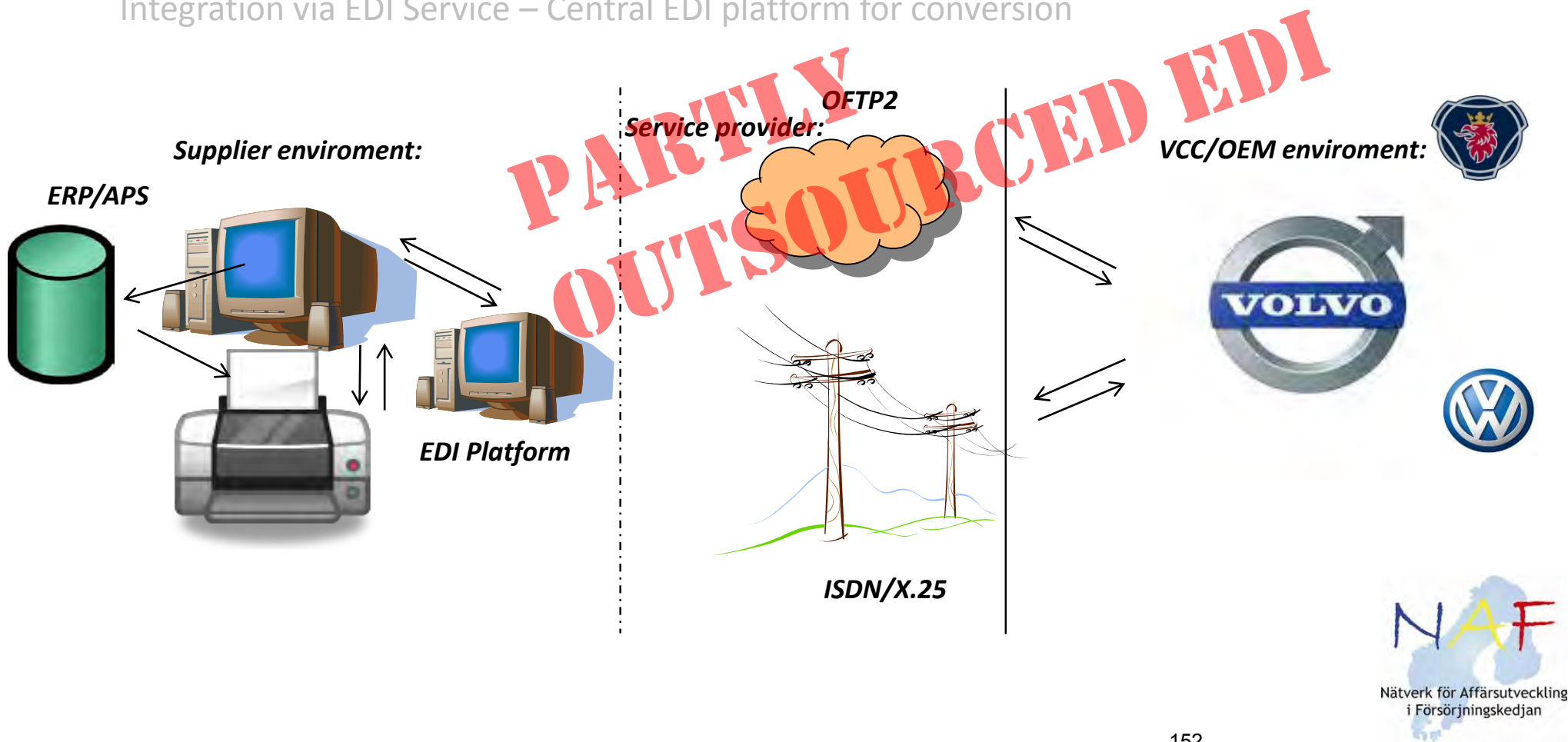
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Implementation issues

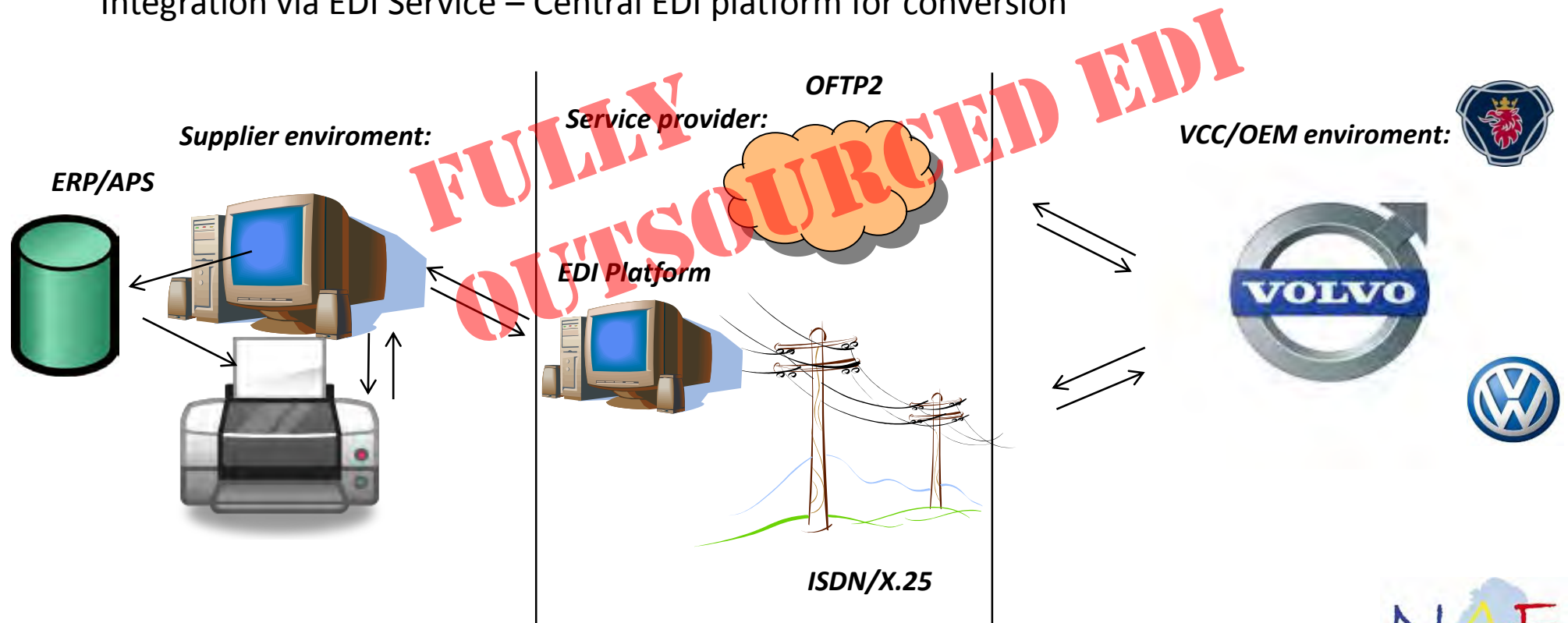
- Solutions for EDI and labels

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Integration via application at supplier premises – EDI platform for conversion

Integration via application at outsourced location – EDI platform for conversion

Integration via EDI Service – Central EDI platform for conversion



Implementation issues

- Supplier practical solutions

Conventional EDI vs partly Outsourced vs Fully outsourced vs web-EDI vs Portal

	Conv. EDI	Half outs. EDI	Fully outs. EDI	Web-EDI	OEM Portal
Initial cost	High	Low	Low	Low	Low/none
Running cost	Medium	Medium	Medium	Medium/low	Low/none
Internal competence	High	Medium	Medium/low	Medium/low	Low
Strategic control	High	Medum	Medium/low	Low	Low/none
Communication requirement	Multiple	One	One	None	None
Change management	High	Medium	Medium	Medium/low	Low/none
Integration possibilities	High	High	High	Low/none	Low/none

Implementation issues

- Conclusion

- Focus on the processes and legal requirements and information to exchange to support this.
- There are standards and static processes, use those.
- Discuss with suppliers – if possible in multiple levels – do NOT implement impossibilities!
 - Note the differences between:
 - Standardizing organization (UNCEFACT, ODETTE, ANSI, VDA)
 - Message standard (DELFOR, DELINS, 830)
 - Methods (classic EDI, XML, flat files, web portals etc)
 - Exchange method (protocol, VAN services, etc)
 - Logic/business rules (data, codes, qualifiers, etc)

Summary & discussion

Glossary

Term/ abbreviation	Meaning	Definition
AIAG	Automotive Industry Action Group	North American Automotive EDI Association
APS	Advanced Planning System	A business system with advanced MRP capability
AS2	Applicability Statement 2	Internet standard for file transfer communications, mainly used in retail and trading
ASN	Advanced Shipping Note	Electronic Despatch Note, equal to DESADV message
Bill of lading		A document which evidences a contract of carriage by sea
Call-off	Call-off/Call-in/Daily Shipping instruction	Short horizon order/requirement document
Carrier	Transporter	Party undertaking transport of goods from one point to another
CMR note	Convention relative au contrat de transport international de Marchandises par route	A document which evidences a contract of carriage by road
Consignee		Party to which goods is to be shipped to
Consignment		Load of one or more shipments to one consignee
Consignment note		A document which evidences a contract of carriage by any means
Consignor	Despatch party	Party sending goods
Consolidation Point	Consignment point/Grouping center	Location where consolidation of consignments takes place.
Data Element		Lowest level of data occurrence
Data Element Separator		The special character used to separate data elements in a data format.
DI	Data identifier	Character(s) to qualify a meaning of data for Auto ID
DM	Data model	Information model connecting data to business process
DELFOR	Delivery forecast/Delivery Instruction	Electronic order/requirement document

Glossary

Term/ abbreviation	Meaning	Definition
Delivery party		Sub-contractor/hub/LSP/supplier
DESADV	Despatch advise	Electronic despatch/delivery note (ASN)
EDI	Electronic Data Interchange	Means to electronically transmit structured data
EDIFACT	Electronic data interchange for administration, commerce and transport	Framework for EDI Exchange, developed by UNECE
ERP	Enterprise resource planning (system)	
(S)FTP	(Secure) File transfer protocol	Commonly used file transfer protocol over Internet
Forwarder	Carrier, transporter	Party arranging the carriage of goods
Freight		Goods in transit
Freight invoice		Invoice issued by carrier for transport cost
FCL		Full container load
FTL		Full trailer load
Hub	Hub/cross docking	Central collection point of goods for further distribution
HRI	Human readable interpretation	Characters readable to the human eye
Incoterms coded		Code specifying terms of delivery and/or transport
Packaging item	Package/kolli	Package identified by unique label number
Intermodal transport		Load of goods forwarded by more than one mode of transport
INVOIC		Commercial invoice message
Invoicee		Party to which invoice is addressed
JAMA		Japan Automobile Manufacturers Association
Kanban		A pull replenishment system, with Kanban card indicating minimum stock.

Glossary

Term/ abbreviation	Meaning	Definition
Kanban number	Card number	Unique identifier for a pull signal from buyer
License Plate		Unique transport unit identifier
Linear symbol		One dimensional bar code symbol
LSP	Logistic service provider	Party taking consignment responsibility for other party
Master Load	Master load/transport carrier	Unit that hold inner packages with same items.
Material release	DELFOR/CALLOFF/ORDER	An order against a blanket order for a requirement
Message		A continuous stream of data elements
Message envelope		Message header and trailer surrounding message
Message Function Coded		A code specifying function (purpose) of message
Message Header		Group of characters defining start of message
Message trailer		Group of characters defining end of message
Message Type Code		Code specifying type of message
Message version		Code specifying version of message
Mixed load	Mixed load (G pallet)	A transport carrier with inner packages with different items
ODETTE	Organisation for Data Exchange by TeleTransmission in Europe	Organization for EDI and Auto-ID in the European Automotive Industry
OEM	Original equipment manufacturer	Commonly used to describe actors in top of value chain
OFTP/OFTP2	Odette file transfer protocol (2)	
Packaging instruction	Package instruction	Agreed packaging instruction for an item, equipment or module

Glossary

Term/ abbreviation	Meaning	Definition
Packaging type code		A code to specify a packaging type
Packing list		Document specifying individual packages and content
Payee		A party to which payments are made
Place of delivery	Place of delivery/discharge	Place of delivery according to terms of transport
Place of despatch		Place where goods is taken over for carriage
Proforma Invoice		Invoice document with same info as conventional invoice. Mostly used for customs declarations
Proof of delivery		Signed copy of delivery receipt (reception receipt)
Pull method		Order based on static stock and replenishment order is immediate upon consumption
Push method		Order based on specified due dates and est transport lead time.
Quiet zone		Blank space surrounding a bar code
Reader		Equipment to read and decode bar codes
RECADV	Reception advise	Reception advise from buyer to supplier on received goods (corresponding with DESADV)
RFID	Radio Frequency identity	Wireless electromagnetic method for data transfer
SBI	Self billing invoice	Invoice (monetary transfer) document from buyer to supplier
Shikyu process	Shikyu process	Shipment of components to a supplier for assembly to a larger component ready for final assembly
Ship-from	Ship-from (Consignor)	Shipping party

Glossary

Term/ abbreviation	Meaning	Definition
Ship-to	Ship-to (Consignee)	Receiving party
Shipment		Load of one or multiple transport carriers shipped from one consignee to one consignor
Shipper	Shipper (Consignor)	Party sending goods
Subset	Subset/application of framework	Framework (business rules) within larger framework
Symbology		Framework for bar codes standard
Syntax	Data grammar	Data grammar, data sequence framework
TOD	Terms of delivery	Conditions agreed between buyer and seller on delivery
TOF	Terms of freight	Conditions agreed between buyer of transport and carrier
TOT	Terms of transport	Conditions agreed as above for physical transport of goods
Tracing	Tracing (traceability)	Function to trace goods, items, consignments and so on
Tracking		Function to maintain trace of goods, items, consignments and so on
Transshipment		Transition from one means of transport to another
THU	Transport handling unit	One separately identifiable transport unit (eg pallet)
Transport instruction		Generic term document with details to arrange transport
Tier	Tier 1, Tier 2 ...	Level in supply/value chain
VAN	Value added network	Communication hub with features added
VDA	Verband Der Automobilindustrie	German Automobile Manufacturers Association
Web-EDI	Web-EDI	Web accessible EDI system (via Portal)

Glossary

Term/ abbreviation	Meaning	Definition
Ultimate consignee		Final place of discharge (consumption place)
UML	Unified modeling language	Set of diagrams communication requirements of a business process
UN/CEFACT		United Nations Centre for Trade Facilitation and Electronic Business
Waybill	Consignment note	A document which evidences a contract of carriage by any means
XML	Extensible markup language	Data format
X.12		American EDI framework for EDI
X.25	X.25	Datapak, older analog communication network
X.400	X.400	Older but still existing communication network