# 

Niklas Hild





"Complexity is your enemy. Any fool can make something complicated. It is hard to make something simple."

### With Microtracking you can:



- Reduce inventory time by 70-90%
- Reduce handling time by 45-99%
- Reduce out of stock by 20-80%
- Reduce shrinkage by 40-60%
- Reduce working capital by 15-60%



- Increase data accuracy to 97-99%
- Increase sales by 5-25%

JC Penney, Serge Blanco, Memove, American Apparel, Levi's, Gerry Weber



### Your roi?

Number of Items in Inventory	14 000 000
Number of Employees	400
Number of stores	100
Annual Revenue (€)	€ 100 000 000
Operating Profit (€)	€ 30 000 000
Average Salary (€)	€ 20
EAS System costs (per store per year) (€)	€ 500 000
Trading Days per store (days per Year)	300
Working Capital Requirement (% of Revenue)	5%
Shrinkage (% of profit)	3%
Estimated Inventory Accuracy (%)	80%
Handling time (Shipping, Receiving, etc) (hours per day per store)	4
Cycle Count Time (hours per store per month)	25
Handling time (EAS) (Minutes per Item)	1



. . . . . . . . . . . . . . . . .

. . . . . . .

#### Download

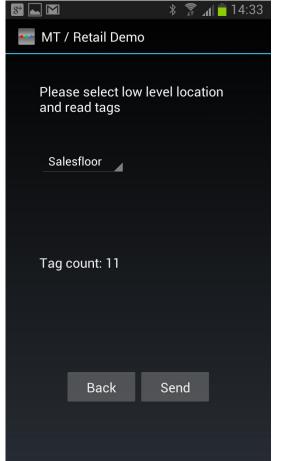
*	\$ 7 12:17		* 14 7	2:17 📄 🖬 🖬	<b>M</b> \$	12:18
📰 MT / Retail Demo		🔚 MT / Retail De	mo	ти 🔤	/ Retail Demo	
High level location		vel location	Low level location			
Servername		Lund Store	(	Backroo	m	$\oplus$
retaildemo		Malmö Store		Salesflo	or	
Username		G'borg Store		Wareho	use	
Niklas	Sthlm Store 1					
Password		Sthlm Store 2				
		DC				
Avbryt	ок	Avbryt	ОК		Avbryt OF	
			ann - 37			



. . . . . . . . . . . . .

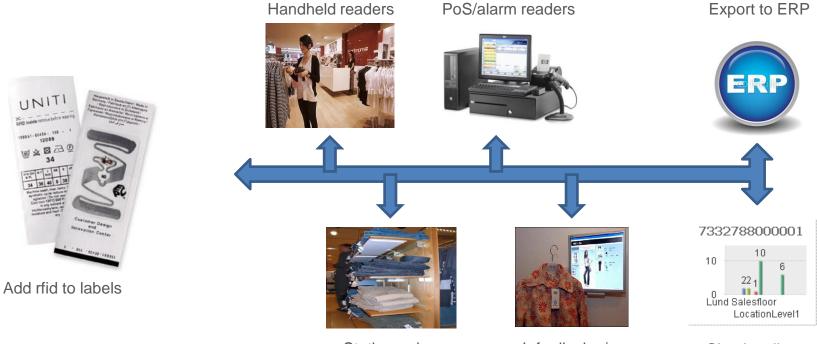
## Арр

8+ M		🗊 📶 🛑 14:31	8+ 🛌 🕅
m MT	/ Retail Demo	æ 🎓	🔤 MT / Re
Se	elect high level le	ocation	Please and rea
	Inventory		Salesfl
	Shipping		Tag cou
	Receiving		





#### As a service; €150 - €450/readpoint/month, all inclusive, start next week



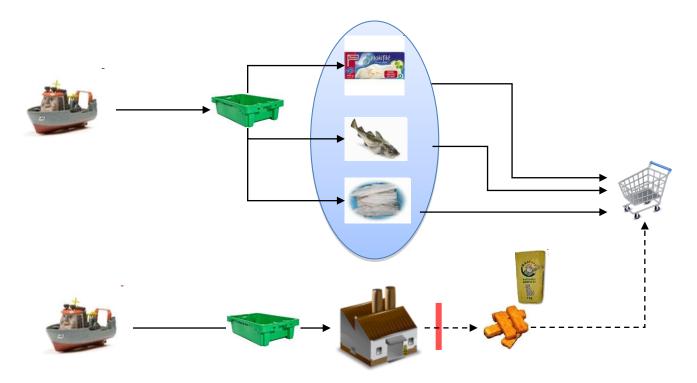
Static readers

tracking

Info display/ Self checkout

Check online

# EU-1224/2009







Almy West Cod Size3 QA Gear: Net Boxes: 144, 296, 572, 445







Ship: Almy West Gear: Net





PM Fisk Boxes: 144, 296, 572, 445

Auction Gbg

Order Nr:77 Boxes: 445



PM Fisk to Auction Gbg Order Nr:324 Boxes: 144, 445

Auction Gbg Order Nr:324 Boxes: 144, 445





#### Don't we have traceability?



30 days



On web or mobile phone, in real time!



#### Status?

tracking



## Havs- och vattenmyndigheten



Pressmeddelande

#### HaV får 26 miljoner för att spåra fisk

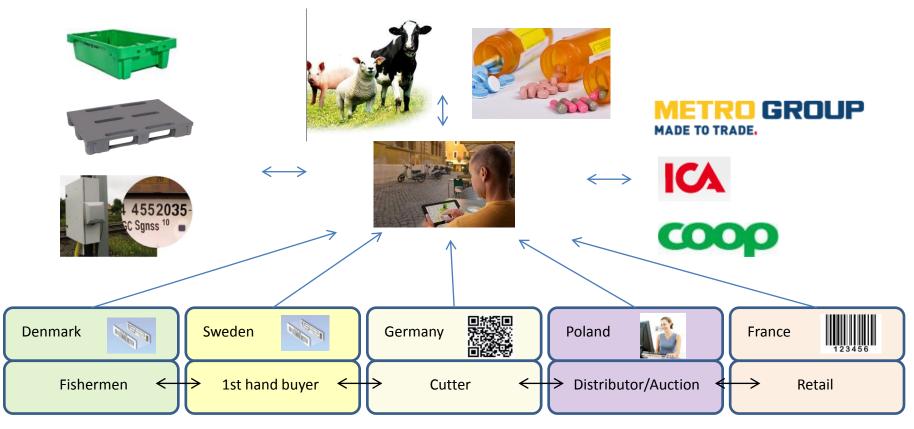
2013-01-14 07:55



EU-kommissionen beviljar 26 miljoner kronor till Havs- och vattenmyndigheten, HaV, för att kunna spåra fisk från hav till butik med hjälp av RFID-teknik.

 Det här ger oss den grund som behövs för att kunna starta arbetet. Det är också ett kvitto på att kommissionen är positiv till hur Sverige vill införa kraven på spårbarhet, säger Johan Löwenadler Davidsson, chef på HaV:s tillsynsavdelning.

#### 08 February 201



404/2011; The information on the lot shall remain available at all stages in such a way that the competent authorities of Member States have access to it at any time



# 



